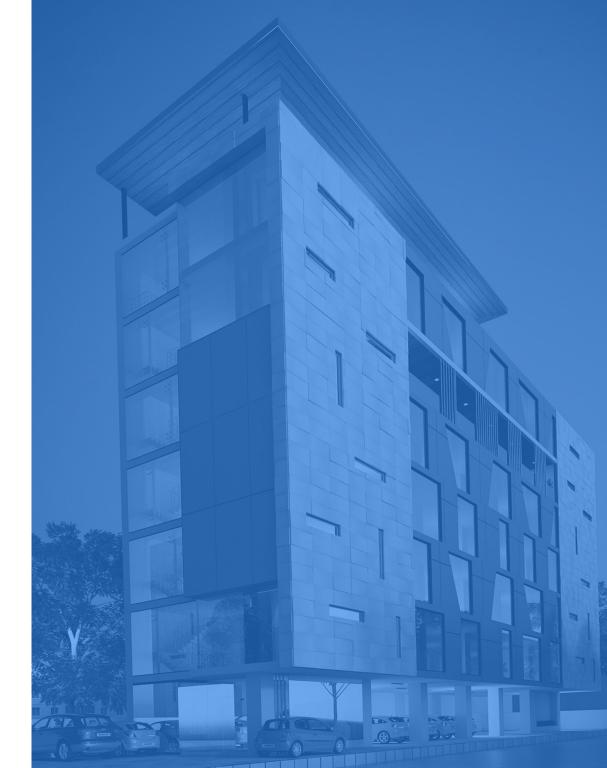


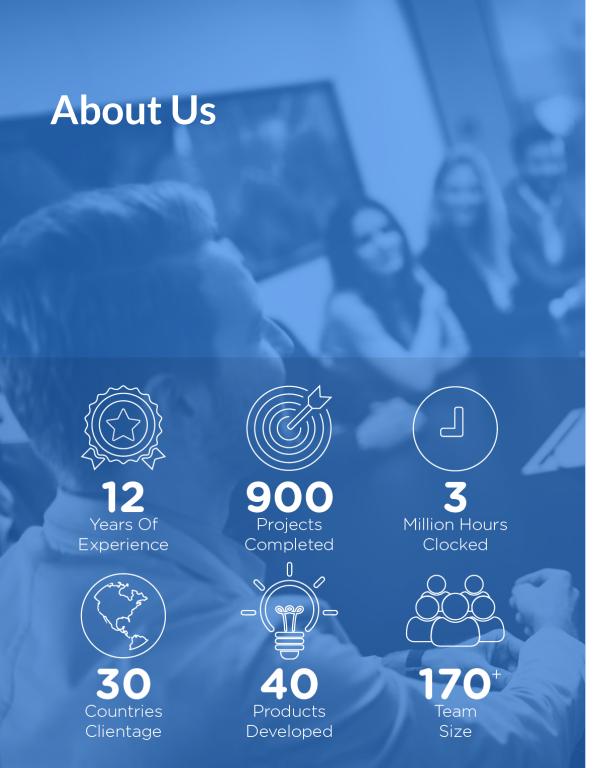




# **Table of Contents**

About Us	03
Salesforce Services	05
SugarCRM Services	26
SugarCRM Plugins	50
Odoo CRM Services	65
Open Source CRM	73
SuiteCRM Services	75
Amazon Web Services	113
Video Conferencing	121
Product Development	123
Magento	129
Artificial Intelligence	133
Testimonials	136
Our Development Process	137
Our Partners	139
Contact Us	140





Rolustech is a Certified SugarCRM, Salesforce, and X2CRM Partner firm with offices in UK, USA, and Pakistan. Our team of 170+ Certified Experts has created cutting-edge solutions for more than 900 clients globally.

Rolustech is an ISO27001 Certified firm and comprises of Software Engineers, Technical Architects, Business Analysts, Project Managers, Quality Assurance Engineers, Front-End Designers, and dedicated Mobile Developers.

We have developed innovative custom CRM Products, Plugins, and Mobile Apps; and implemented custom business logic onto CRM platforms through customization and integration using upgrade safe coding procedures.

#### Our Engagement Models

- Fixed Price Model
- Hybrid Engagement
- On-Site Engagement
- Dedicated Resources

#### **CRM**

- Salesforce
- SugarCRM
- SuiteCRM
- OdooCRM

#### **Product Development**

#### **Mobile Applications**

- Android
- iOS

#### Web Development

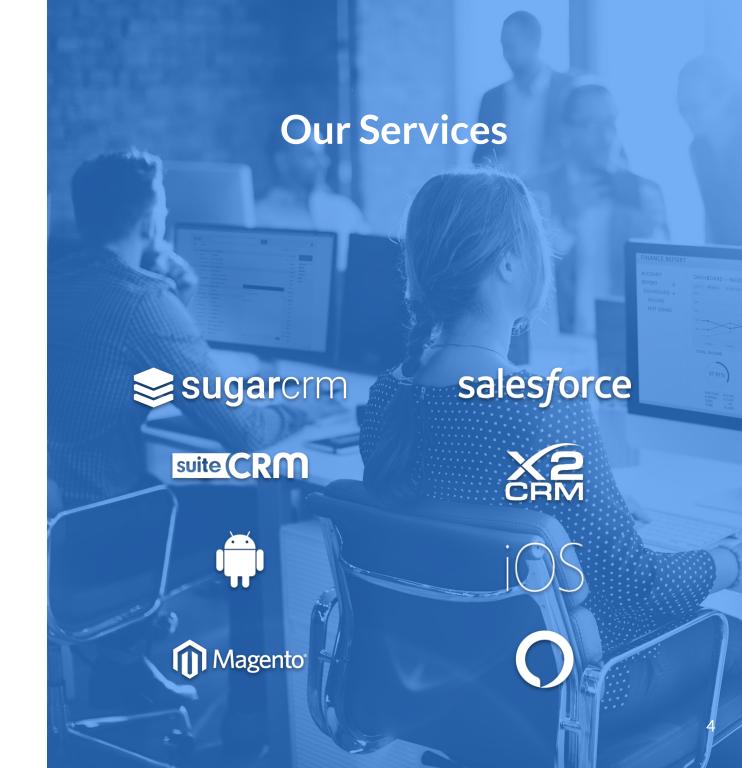
#### **Amazon Web Services**

#### **Artificial Intelligence**

- Alexa Development
- Machine Learning

#### <u>eCommerce</u>

Magento Development











# SALESFORCE CERTIFICATIONS

Our team has extensive command over the Salesforce framework and is always actively looking to further enhance their expertise.

We hold a variety of Certifications (displayed on the right) that allows us to provide the optimal solution to our clients following best practices for all our implementations. SALESFORCE CERTIFIED

Administrator

**SALESFORCE** CERTIFIED

Marketing Cloud Consultant

SALESFORCE CERTIFIED >

Platform Developer I

SALESFORCE CERTIFIED •

**Pardot Specialist** 

SALESFORCE CERTIFIED

Platform App Builder

**SALESFORCE** CERTIFIED

Community Cloud Consultant

**SALESFORCE** CERTIFIED

Marketing Cloud Email Specialist **SALESFORCE** CERTIFIED

Data Architecture
Management Designer

SALESFORCE CERTIFIED •

Service Cloud Consultant



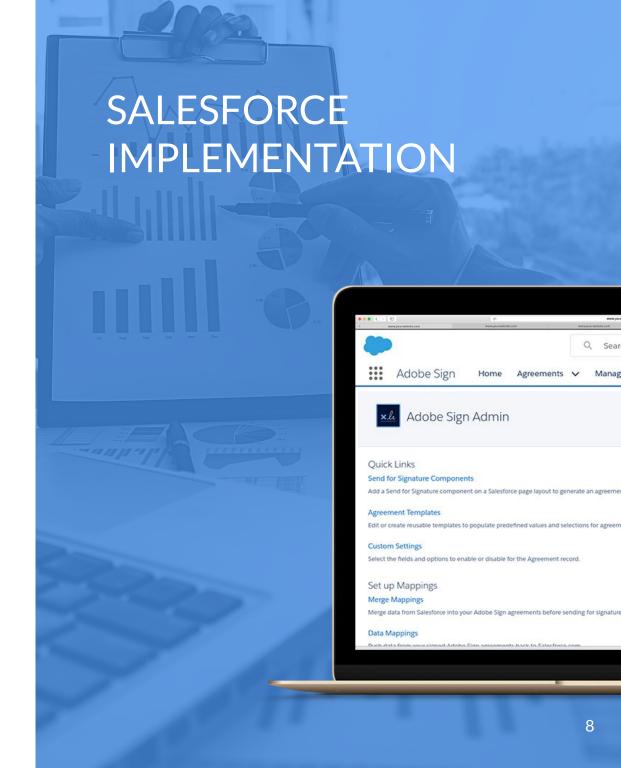
As Salesforce Certified Consultants, we design, implement and deploy the solutions which are robust and fit your exact business processes with the use of Salesforce Cloud Applications. We help companies get a 360-degree view of their complete sales cycle, identify trends, spot opportunities, increase efficiency and reduce costs.

We have complete expertise over the Salesforce Cloud functionality and streamline your business processes to get you the desired ROI on your Salesforce deployment.

From the initial consultation to customization, implementation, support & training, we take care of the complete project lifecycle and ensure that your business remains up to date with latest trends. We are aware of the needs, problems, and aspirations of our clients and strive to provide high-quality Salesforce products and services to forge long-term relationships with our clients.

We understand the common implementation challenges which emerge for any business and take a proactive approach to apprehend these in advance helping you focus on your business activities.

As a Certified Salesforce Partner firm, we can implement holistic solutions including various Salesforce integrations, customization as well as data migration to Salesforce to meet our customer's important business goals utilizing leading cloud technologies.



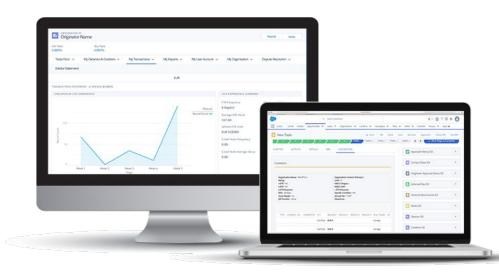
# SALESFORCE CUSTOMIZATION

#### Our Configurations include:

- Additional Objects & Fields
- Additional Tabs & Applications
- Changes in Workflows
- Additional Reports
- Defining Validation Rules
- Customized User Interface
- Page Layout & Record Types

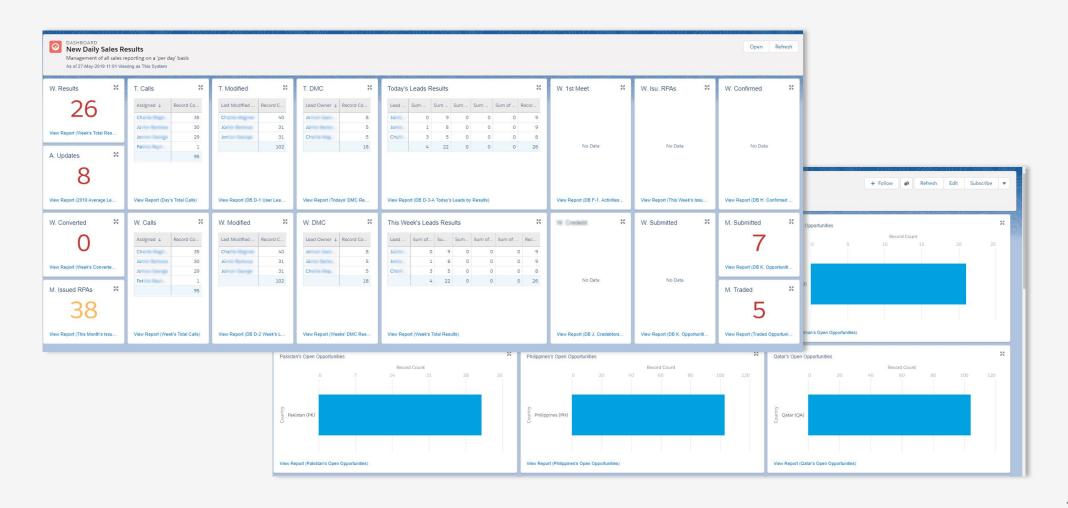
Our Certified Salesforce Developers possesses extensive knowledge of various Salesforce Clouds: Sales Cloud, Service Cloud, Marketing Cloud, Community Cloud, and Health Cloud as well as Pardot.

We can customize Salesforce to be aligned to the size, processes, and operations of your business to make sure you get the perfect tailored solution for your needs.



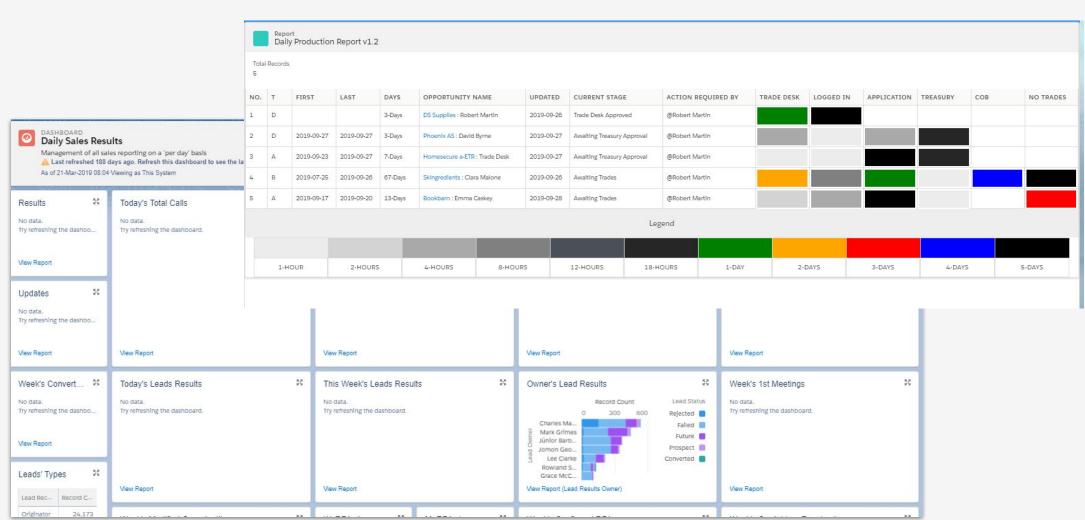
# Salesforce Customized Dashboard for Opportunities

Custom Dashboards for Sales Reps, Managers, and Executives for a complete 360 degree view of all open opportunities for increased efficiency and productivity.



## Salesforce Customized Dashboard for Sales

Custom Dashboards for Sales Reps, Managers, and Executives for a complete 360 degree view of sales on a daily basis for increased efficiency and productivity.



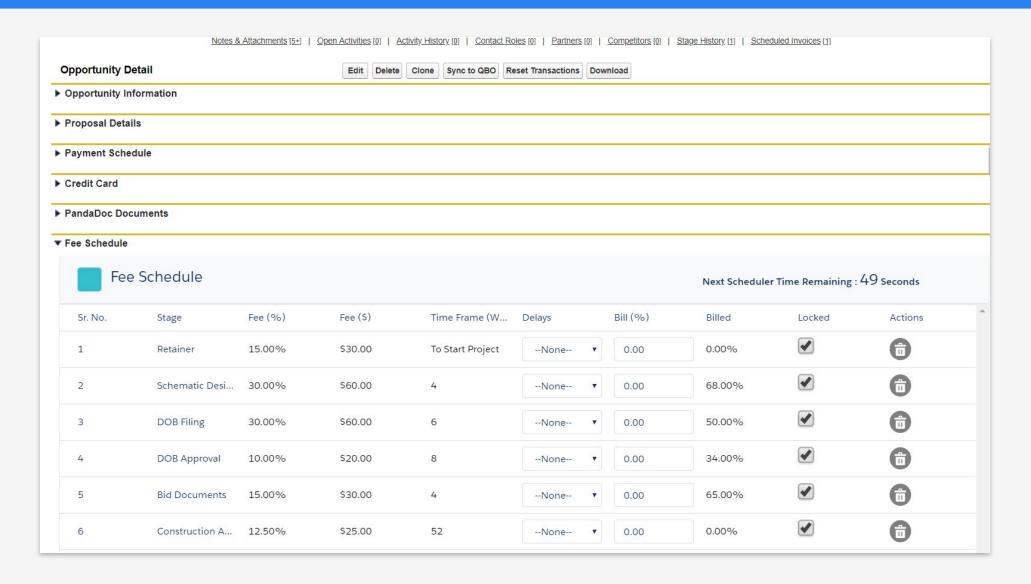
# Salesforce Customized Dashboard for Project Management

Custom Dashboards for Sales Reps, Managers, and Executives to analyze projects at different stages of completion on a month to month basis



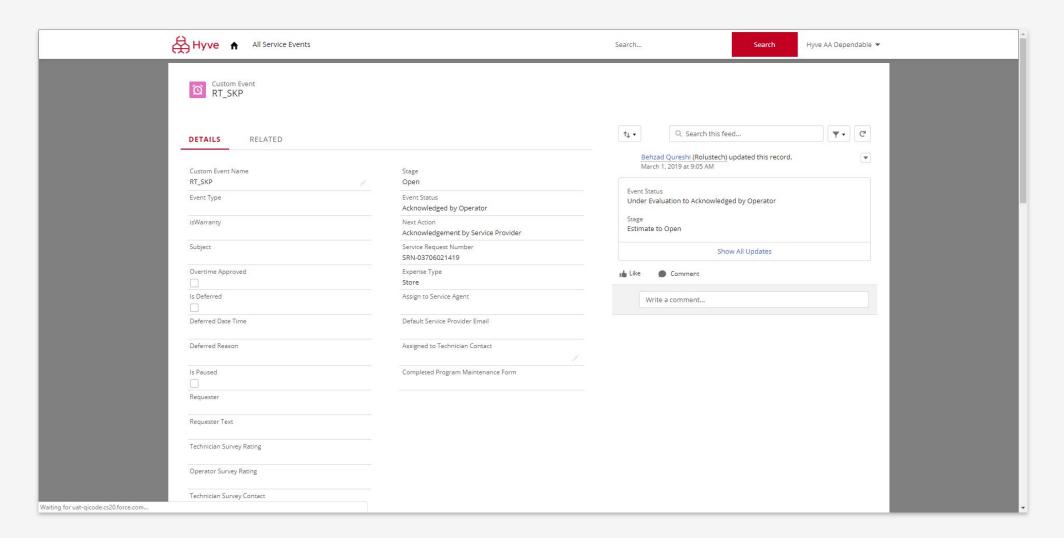
# Salesforce Custom View & Objects

Custom view developed utilizing VisualForce to provide a seamless experience to customers, circumventing default restrictions i.e. custom forms, list views, attachment upload options.

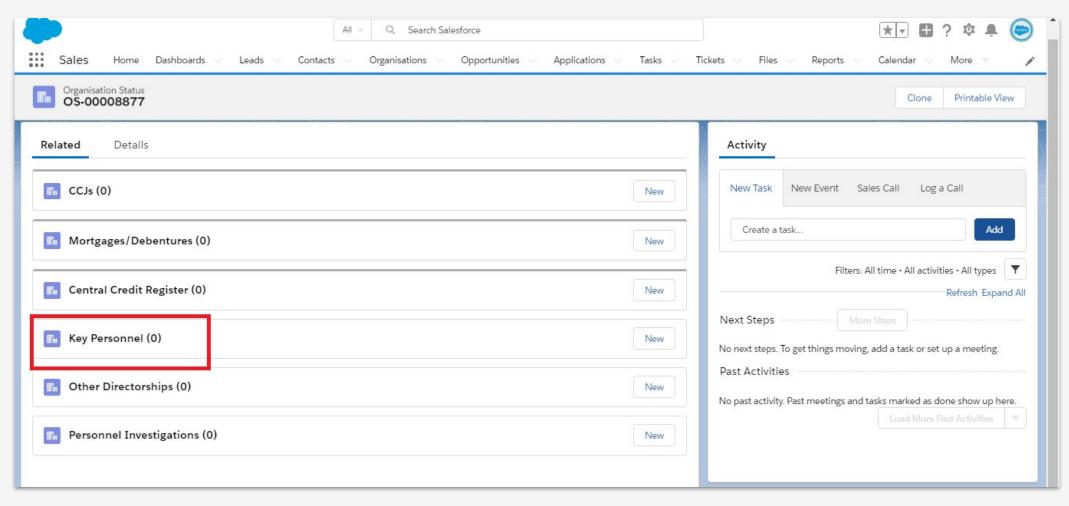


# Salesforce Custom Community Portal

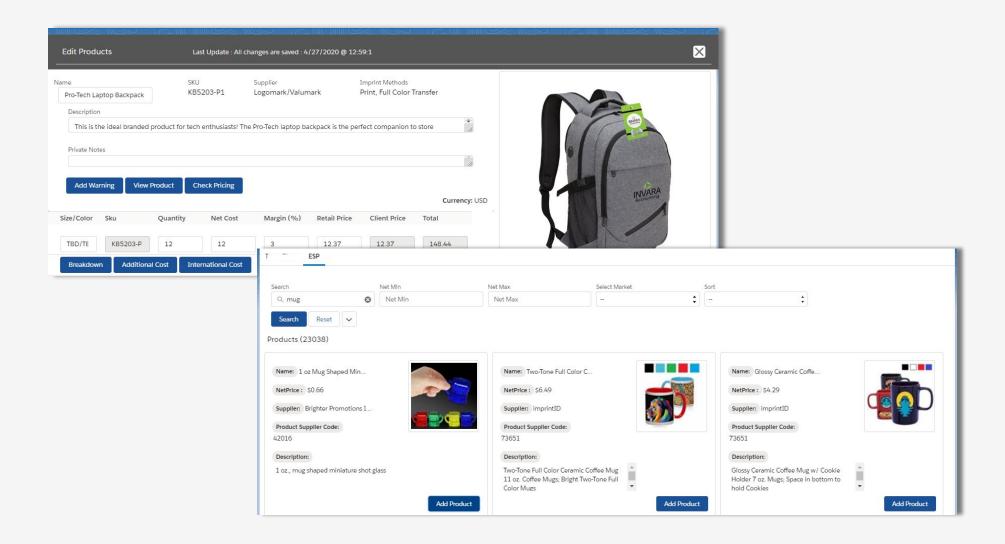
Comprehensive SF community that traverses data based on certain criteria like specific records from a specific object and display them in a contextual form to the end user.



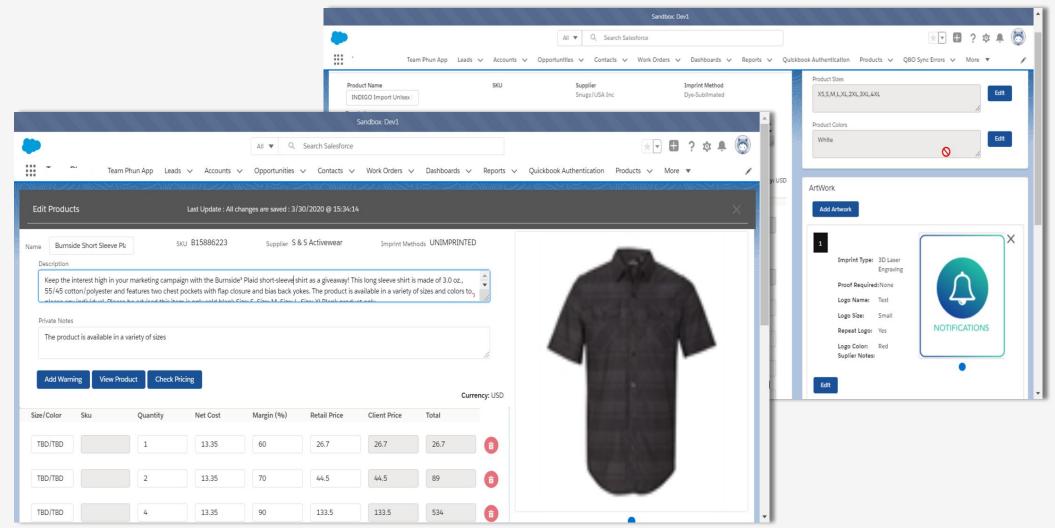
## Salesforce Custom Lightning Components



# **Custom Lightning Components**



# **Custom Lightning Components**



# SALESFORCE INTEGRATION

An optimal Salesforce solution must have all your existing third-party applications integrated with it so you do not have to switch between multiple windows and can perform the functionalities from one centralized platform.

All integrations in Salesforce have to be modeled in APEX (a proprietary language). Our certified Salesforce developers are experts in APEX and can provide your business with all the integrations to keep you one step ahead of your competitors.













quickbooks





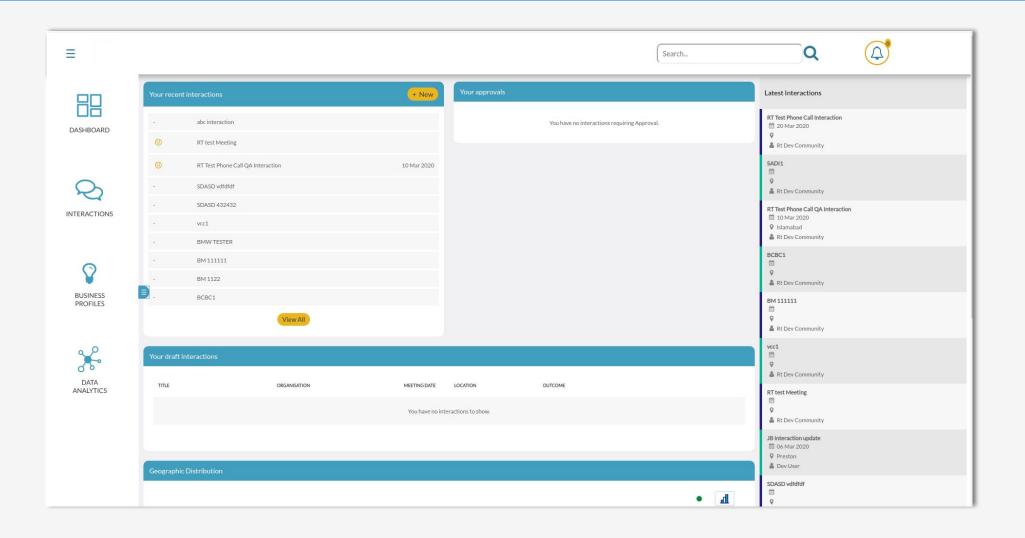






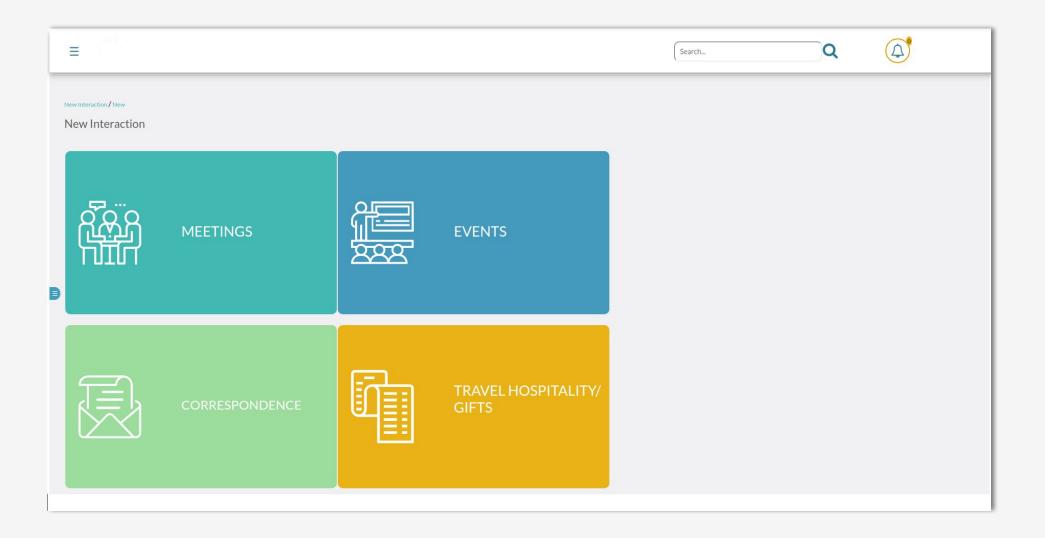
## **Salesforce Communities**

Revamp your Salesforce Cloud to a completely new look that reflects your individual business identity with extensive Lightning components, custom themes, and custom layouts.



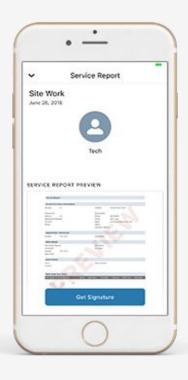
# Salesforce Custom Community Portal

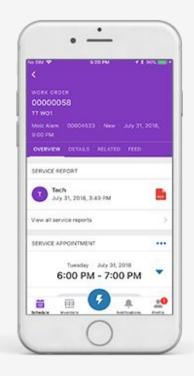
Comprehensive Salesforce Community that traverses data based on certain criteria like specific records from a specific object and display them in a contextual form to the end user.



## Salesforce1 Customization

We have experience in the configuration and customization of the Salesforce 1 mobile app.







#### **Custom Page Layouts**

Optimize the view of the mobile app to show only the fields and data that matters

#### Mobile Cards

Add expanded lookups, components, and Visualforce pages to Mobile Cards

#### **Actions**

Custom Actions in the app for ease of usability for Salesforce 1 app user

Our team at Rolustech are experts in Data Migration and use the latest migration tools to provide our clients with lossless and efficient data migration.

#### Our most popular Data Migration services include:

- MS Dynamics CRM to Salesforce
- SuiteCRM to Salesforce
- Vtiger to Salesforce
- Sugar to Salesforce
- Act to Salesforce
- Zoho to Salesforce
- BatchBook to Salesforce





Get rid of all Salesforce technical difficulties, troubleshoot errors, and issues with our Salesforce Support Services. As Certified Salesforce Partners, we offer the technical expertise you need to solve your Salesforce troubles.

#### **Support Services**

- Chat support
- Email support
- Salesforce Training
- Salesforce Upgrades

Our comprehensive Salesforce Training makes adoption easier for your organization. Turn your task force into Salesforce wizards. Our Salesforce Training is tailored to provide a complete understanding of the Salesforce platform.

#### Salesforce Training Services

- Salesforce Admin Training
- Salesforce Developer Training
- Salesforce End-User Training
- Salesforce Cloud-Specific Training
- Pardot Training





Every business has unique needs and an out of the box Salesforce CRM can only get you so far.

In order to properly leverage the most out of your resources, get one of the many Salesforce Industry Vertical Solutions and make it mirror your business in a truly unique fashion with our Salesforce Services.

#### SALESFORCE INDUSTRY VERTICAL SOLUTIONS





























## **Sugar Customization**

Customers can modify their Sugar platforms by leveraging our extensive knowledge base of complex Sugar Customizations.

#### **Layout & View Level Customization**

- Views and Layout Customizations
- Theme Development
- Calendar View Customization
- Customized Dashlet for Dealership Distribution
- Subpanel Customization
- Customized Tab View in a Single View of Multiple Modules
- Multi-select values Transfer from One List to Another
- Document View Customization

#### **Email Customizations**

- Campaign Customization
- Customized Marketing Campaigns
- Follow Up Email Generation

#### **Email Customizations**

- Campaign Customization
- Customized Marketing Campaigns
- Follow Up Email Generation

#### **Mobile Customization**

Custom Mobile Apps

#### **Custom Portals**

#### Widgets

- Custom Widgets
- Total Amount Calculation Widget
- IP Address Range Widget

## **Sugar Customization**

#### **Automation & Workflows**

- Leads Import Customization
- Automatic Email Generation From Reports
- SugarCRM Process Manager
- Auto Complete List from Multiple Modules
- Multiple File Uploading for One Record
- Web to Leads Form Customization
- Lead Creation From Inbound Emails
- Workflow Manager

#### **Reports Customization**

- Reports & PDF Generation
- Extensive Reporting using Zucker Report & iReports
- K Reporter Expertise
- Customized Record View

#### **More Customization**

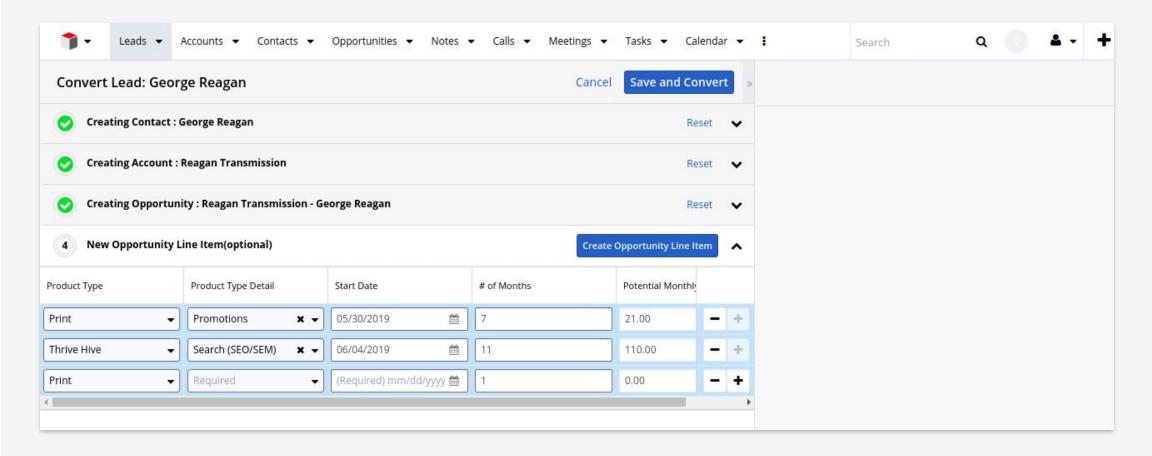
- Sugar 7 Sidecar Implementation
- Customized PDF
- Performance Enhancements
- Custom Calculations in Record View
- Header Pane Customization
- Risk Profiling Customization
- Equipment Configuration

#### **User Management**

- Role based Dashlets
- Security & Permissions
- Agenda & Timesheet Management
- Teams & Security Groups Customization

## Multiple Line Items in Leads

Custom view for adding Product Line Items when converting a Lead from the Leads Module.



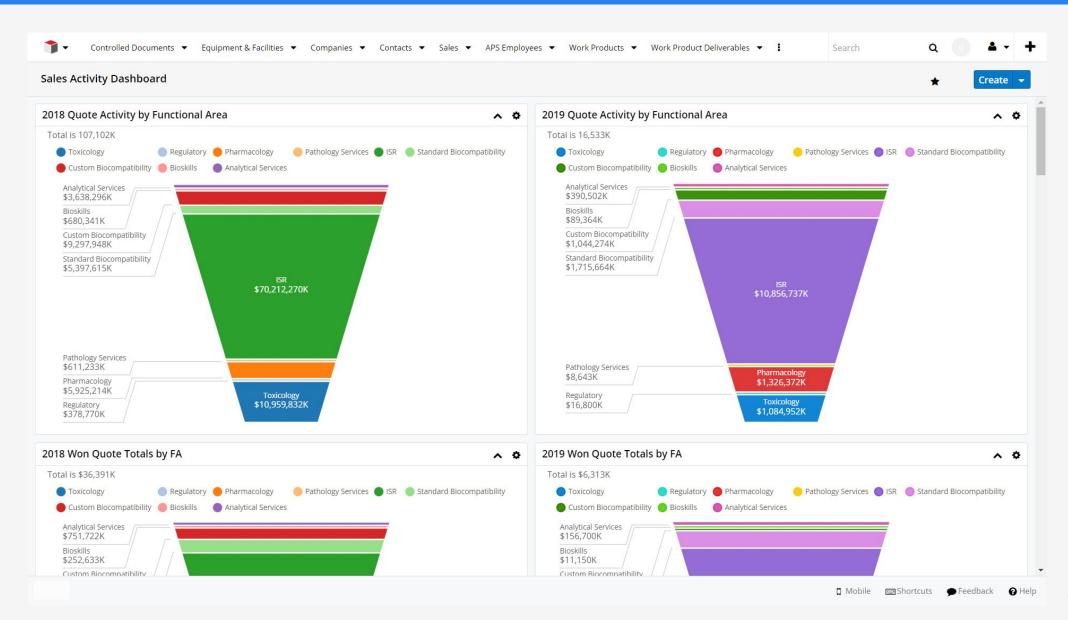
## Custom Scrollable Excel Grid

Custom view created to support Excel like behavior in Sugar list view.

Product Category	New Product		ct Product Name	Product e Code	Solution	Yes/No	Potential		Previous Year		12 months projected		Adressable		Target 2019-2020		
		Product Status					Potential (KG)	Potential \$€¥	Historical (KG)	Historical \$€¥	Current Year Projected (KG)	Current Year Projected \$€¥	Adressable (KG)	Adressable \$€¥	2019- 2020 Months Available	2019-2020 KG	
							4	37									-
Category 5	NO	Active	Product 1	C1	Feed Efficiency v	₩	32,940	635,413	5,000	101,724	2,400	46,296	10,000	192,900	12	6,000	115
Category 3	NO	Active	Product 2	C2	Bypass Fats v	€	2,160,000	2,073,600	2,625,500	3,335,874	1,090,800	1,047,168	3,025,000	2,904,000	12	2,575,000	2,472
Category 3	YES	Active	Product 3	C3	No Solution ▼	<b>@</b>	394,200	339,012	0	0	75,000	64,500	200,000	172,000	12	100,000	86
Category 3	NO	Active	Product 4	C4	Bypass Fats ▼	•	2,160,000	2,980,800	25,500	35,101	0	0	75,000	103,500	12	40,000	55
Category 5	YES	Active	Product 5	C5	No Solution ▼	€	135,000	864,000	0	0	0	0	75,000	480,000	12	15,000	96
Category 5	YES	Active	Product 6	C6	No Solution ▼	•	126,000	856,800	0	0	0	0	20,000	136,000	12	4,000	2
Category 5	YES	Active	Product 7	C7	No Solution ▼	•	54,000	175,500	0	0	0	0	30,000	97,500	12	2,000	(
Category 2	YES	Active	Product 8	C8	No Solution ▼	€	162,000	160,380	0	0	0	0	100,000	99,000	12	60,000	59

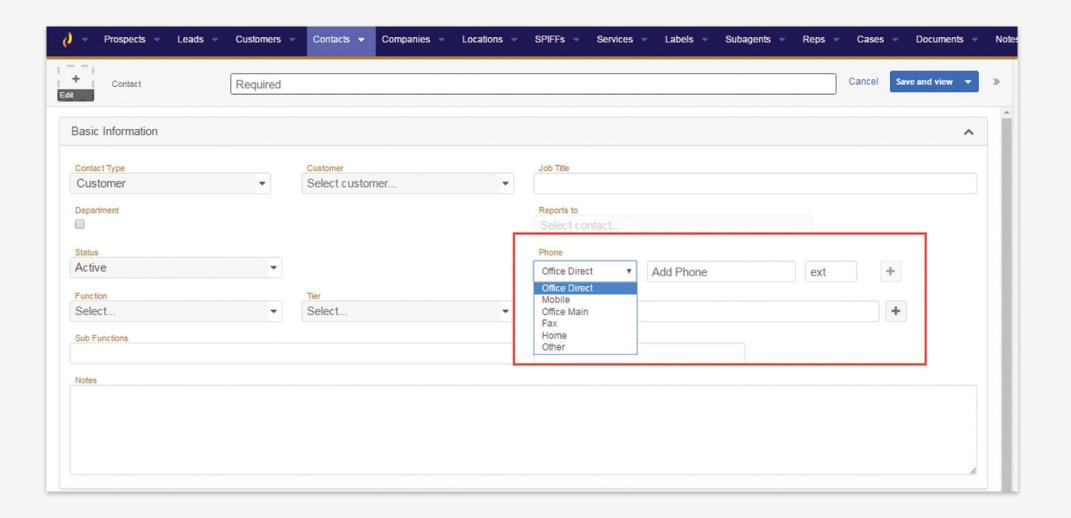
## **Customized Dashboard for Quotes**

Get a holistic view of your business metrics with Customized Dashboards for Sales Activity



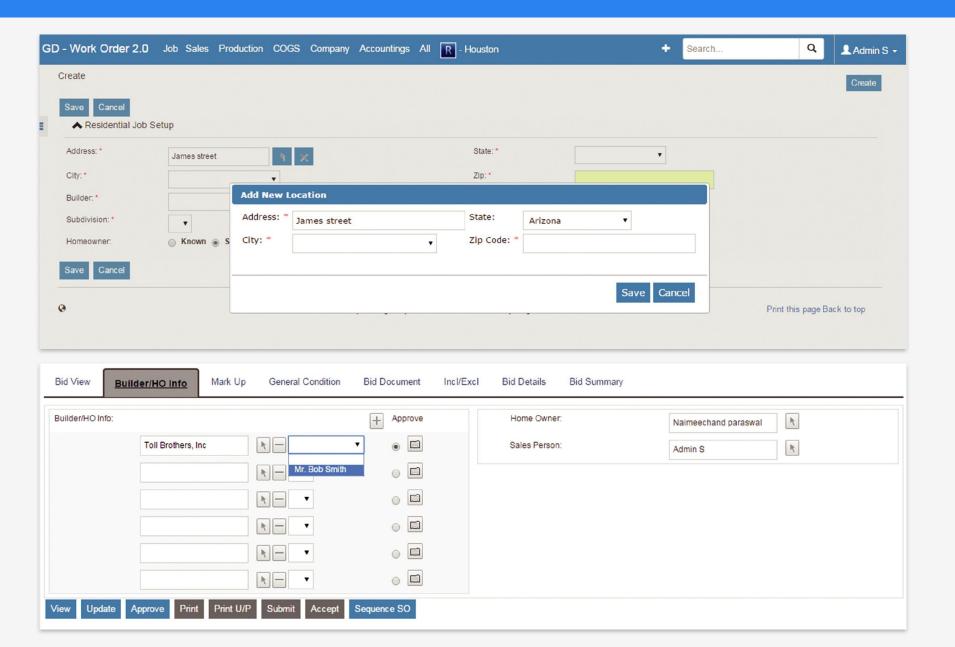
## Phone Number Widget

Using this customization, the user is allowed to enter multiple phone numbers against a record. Also, a corresponding country flag is shown with each phone number that is entered.



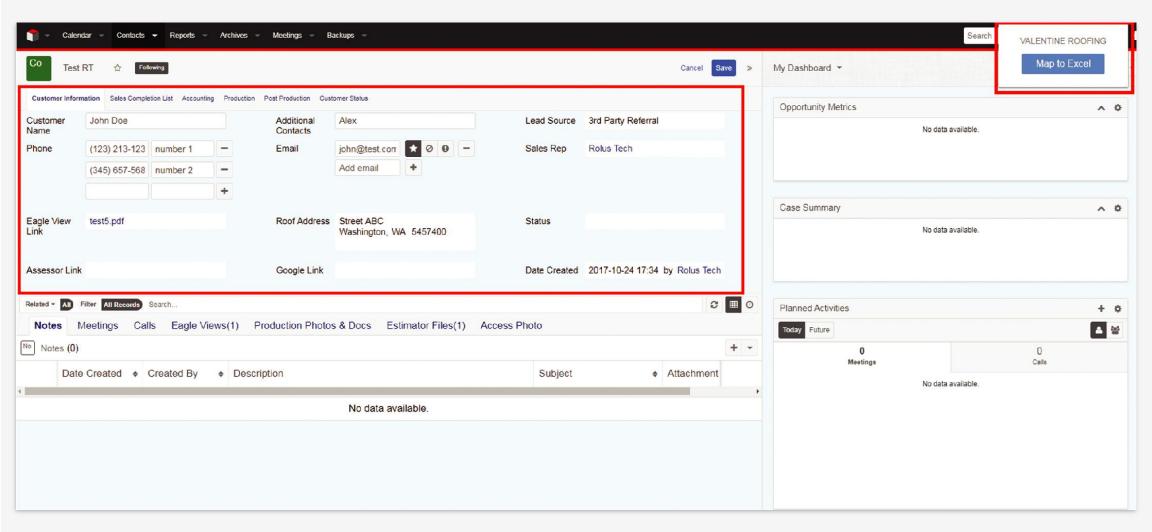
## **Customized Record View**

Custom edit functionality on Record View. You can also add Account and Contacts from Custom Module Detail View.



## **Chrome Extension For SugarCRM**

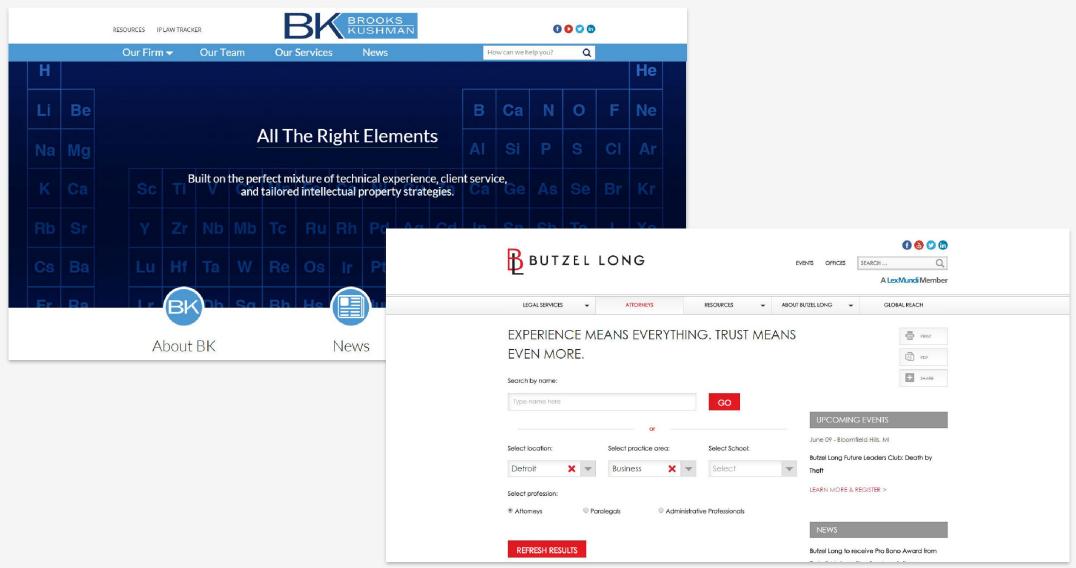
Automatically populates the Contact information to Google Sheet with a single click.



## Sugar CE Customization

- Customized Dashboard for homepages
- Single Sign in on WordPress

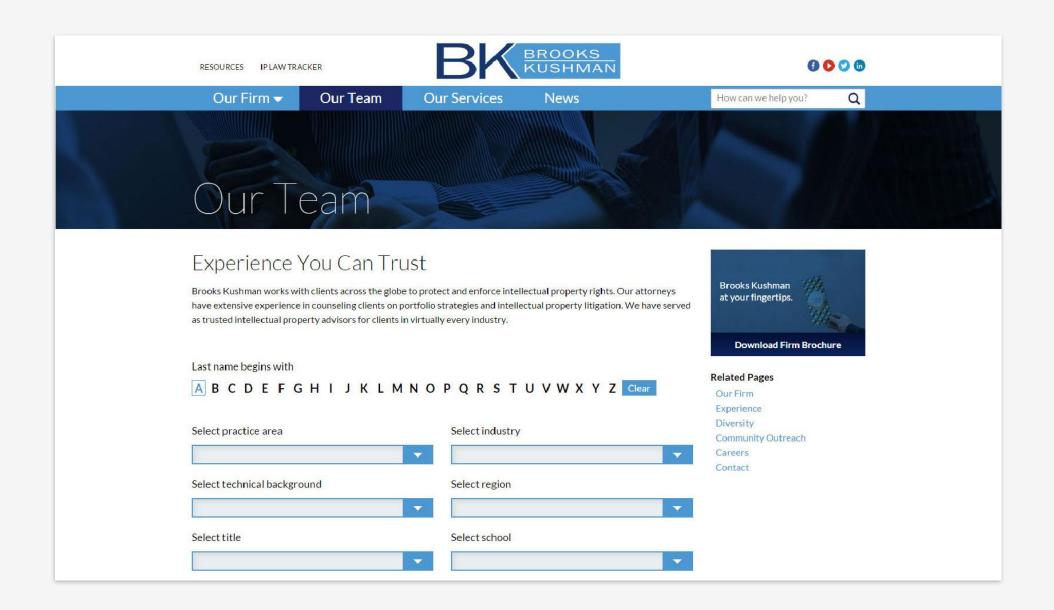
- Have customized modules and Sugar for CE
- Packet Builder with template handling



### **WordPress Customization**

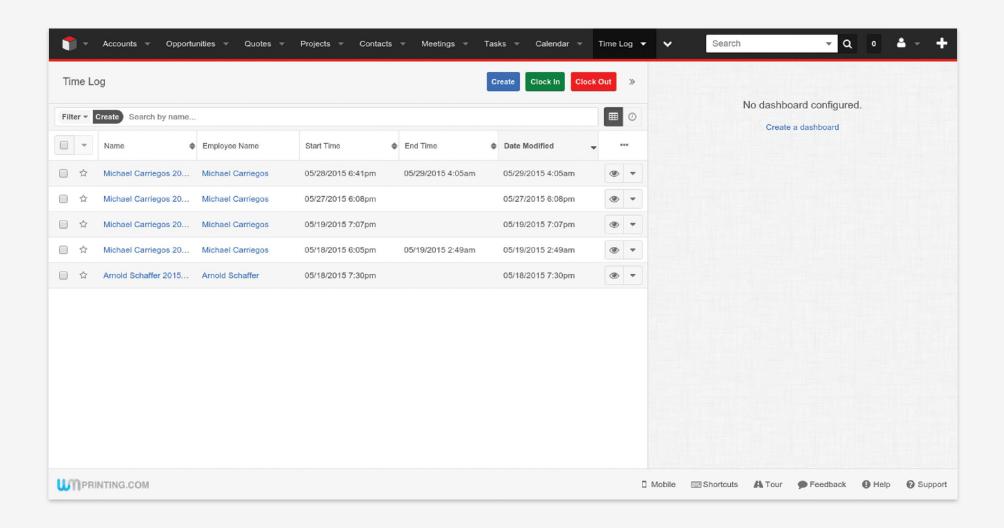
- Sugar API Integration with WordPress
- Global Search customizations on Sugar

Customized Widgets & Dynamic Sidebars Customized WordPress Theme & Templates



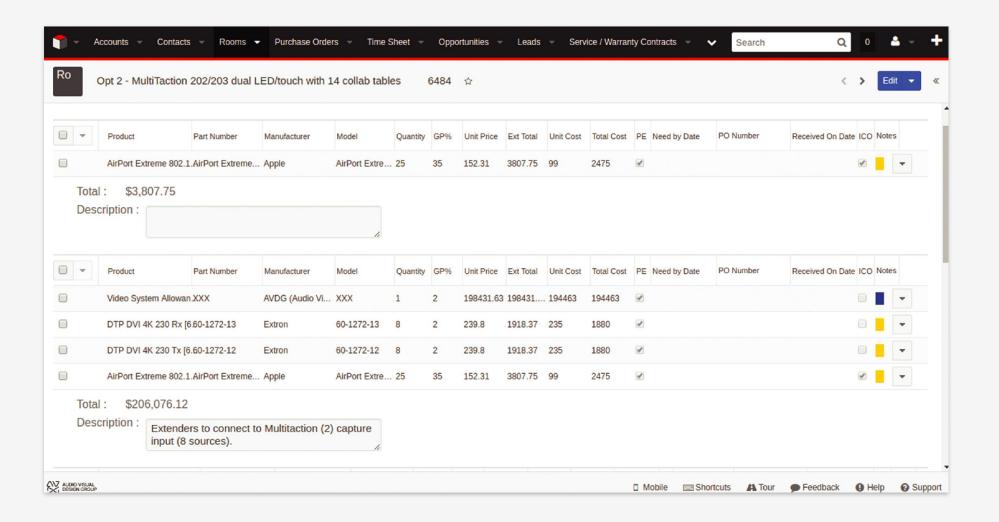
### **Time Log Customization**

Customized Time Log Module in Sugar. When users logged in, they are automatically redirected to the Time Log Module from where they can Check In and Check Out with a single click.



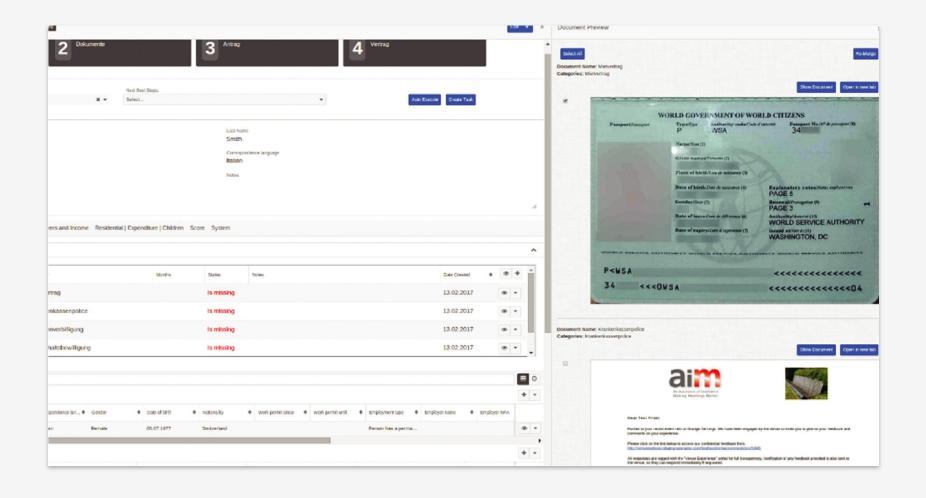
### **Equipment Configuration**

Evaluate the progress of all ongoing projects and keep track of the equipment that has been installed in each and every room of your client.



#### **Document View Customization**

View Documents as PDF within CRM | View in separate tab | Preview in new-tab functionality | Merge Documents.



# **Sugar Integration**



# Sugar Integration

We have full command over SOAP and REST web services, and are capable of integrating SugarCRM with any third-party platform. Here are some of the Sugar Integrations we have completed:

#### **Social Media Integrations**

- Facebook
- Twitter
- Linkedin

#### **Payment Gateways Integrations**

- Paypal
- Convio Integration
- Authorize .Net
- Go Cardless
- Sage Pay
- Stripe

#### **Email Client Integration**

- Google Apps (Mail, Calendar, Drive)
- Riva

#### **Integration With Accounting Software**

- Quickbooks
- Xero
- Sage Line 50
- Avalara Tax
- Easy Quotes
- Windev

#### **Marketing Automation**

- Mailchimp
- Salesforce Exacttarget
- Etrigue
- Act On
- Net Effect
- Instiller
- Survey Monkey

# Sugar Integration

#### **Data Analytics Integration**

- Informatica
- Google Charts
- Fluid Survey

#### **Content Management Integration**

- Box
- Docusign
- Rackspace
- Echosign
- Mail Merge/Document Generator
- Alfresco
- Smartsheet

#### **Lead Management**

- Click Point
- Red Bumper
- Response Tap
- Dragon Mobile

#### **Ecommerce Integration**

- Opencart
- Virtuemart
- Woocommerce

#### **Other Integrations**

- Detect ID
- Informer Reports
- Open Collect
- Protracker
- United Parcel Service
- Abc Financial
- Assureweb
- Crowdcompass
- Epicor
- Google G Suite
- Pressero
- Neolution API
- Ad Management System Cabs
- Unleashed API

# Sugar Migration

Data migration is more than just moving records from one system to another. It's a process that demands proper planning and a carefully chalked out strategy along with a good understanding of the current system.

#### **Our Data Migration Process**

- Field Mapping
- Relationship Mapping
- Deduplication
- Seamless Migration
- Data Security
- Data Integrity

#### **Data Migration Platforms**

- Excel Sheets to Sugar
- Salesforce to Sugar
- SuiteCRM to Sugar
- Vtiger to Sugar
- Microsoft Dynamics to Sugar
- Zoho to Sugar
- Act! to Sugar
- Insightly to Sugar



### Sugar Support

Get updates, improvements, patches, and bug fixes with Sugar Support. We understand the technical challenges that you might face with your Sugar and our dedicated Support team is on standby for any such occurrence.





As Certified SugarCRM Partners, we provide Sugar Licenses and suggest the optimal version based on your business requirements, deployment type, and Sugar version. Get services post deployment in terms of Sugar Customization, Integration, Migration, and more.

#### Licenses

- Sugar Professional Licence
- Sugar Enterprise Licence
- Sugar Ultimate Licence
- Sugar On-Demand Licence
- Sugar On-Site Licence

### Sugar Maintenance

Keep your Sugar healthy and working at its peak capacity with our SugarCRM Maintenance Services. Our Sugar Maintenance Engineers can help your Sugar adapt to changing times, perfect its features, correct existing errors, and prevent future vulnerabilities.











# Sugar Upgrade

Upgrade your Sugar to the latest version with Rolustech SugarCRM Upgrade Packages. Our comprehensive business audit helps us find you the optimal solution that mirrors your business needs.

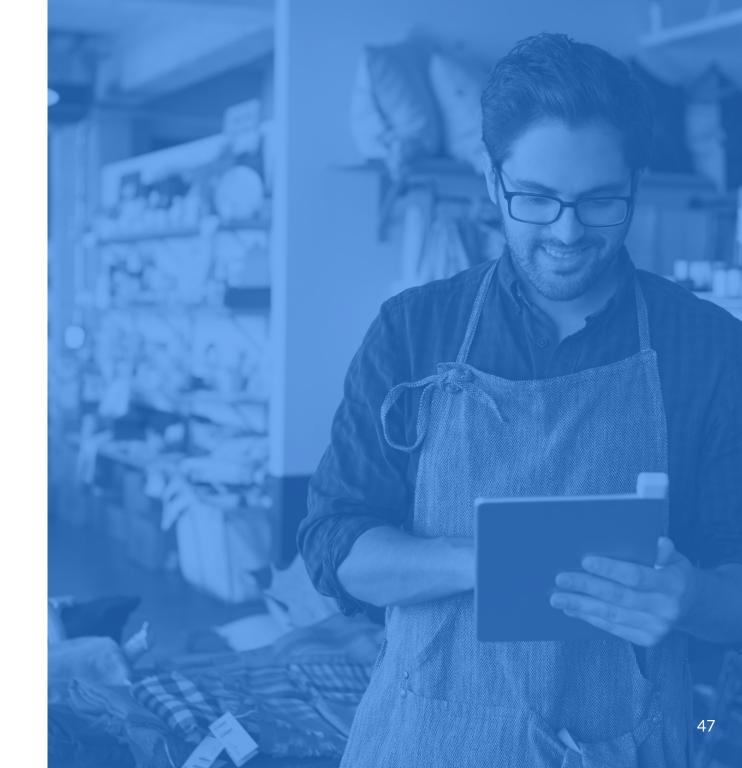
Move to the latest Sugar version with Upgrade safe customization and integrations.

Step 1 - Sugar Upgrade Form

Step 2 - Business Audit

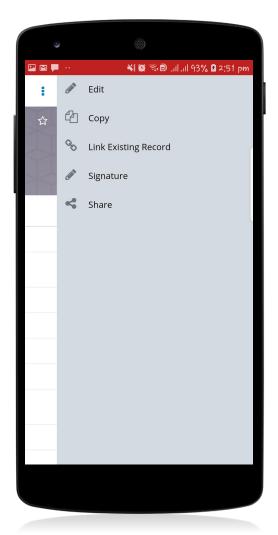
Step 3 - Optimal Solution Suggestion

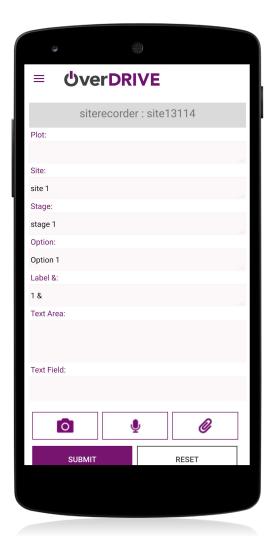
Step 4 - Implementation

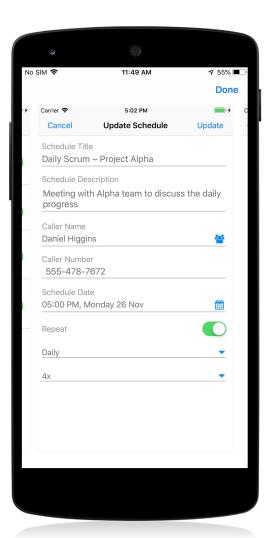


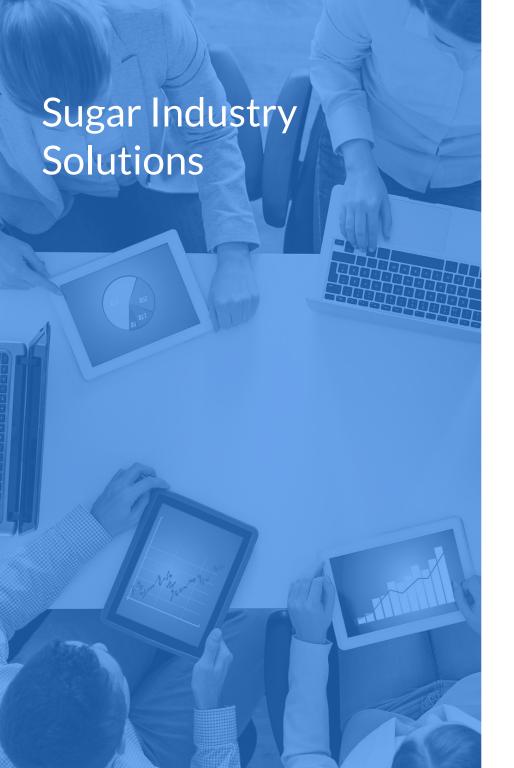
### Sugar Mobile

Get fully customized Sugar Mobile Apps that mirror your business needs and requirements. Mobile Apps built on Sugar SDK can connect with your Sugar platform and can contain numerous customized features, including custom actions, layouts, and themes. We've accomplished out-of-the-box functionalities and features using the Sugar SDK.









Bespoke Sugar solutions that are tailor made for different industry verticals. Sugar Industry Solutions are customized and enhanced to ensure they provide users the features and functionalities needed right out of the box.























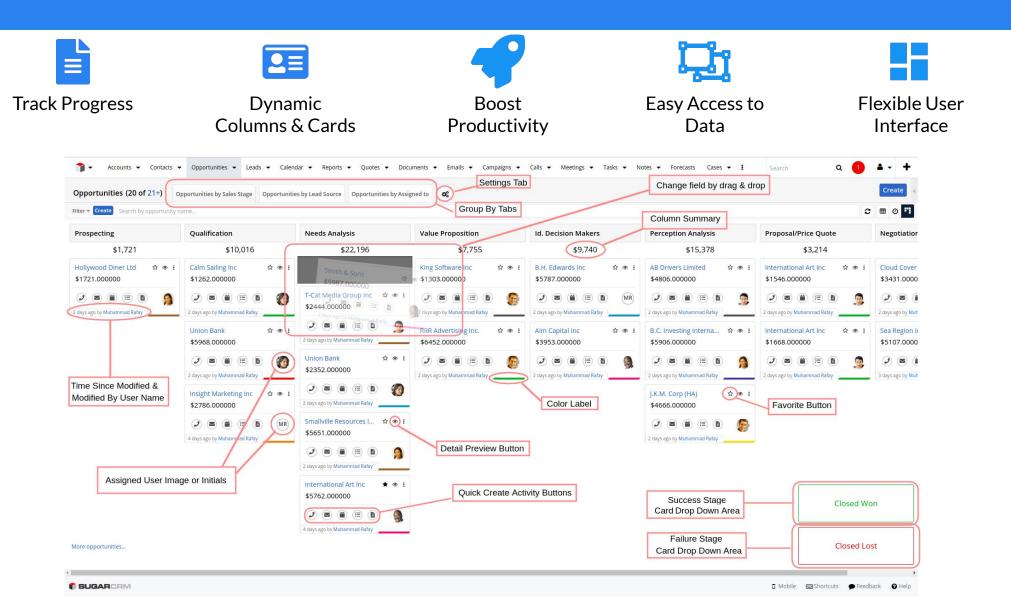






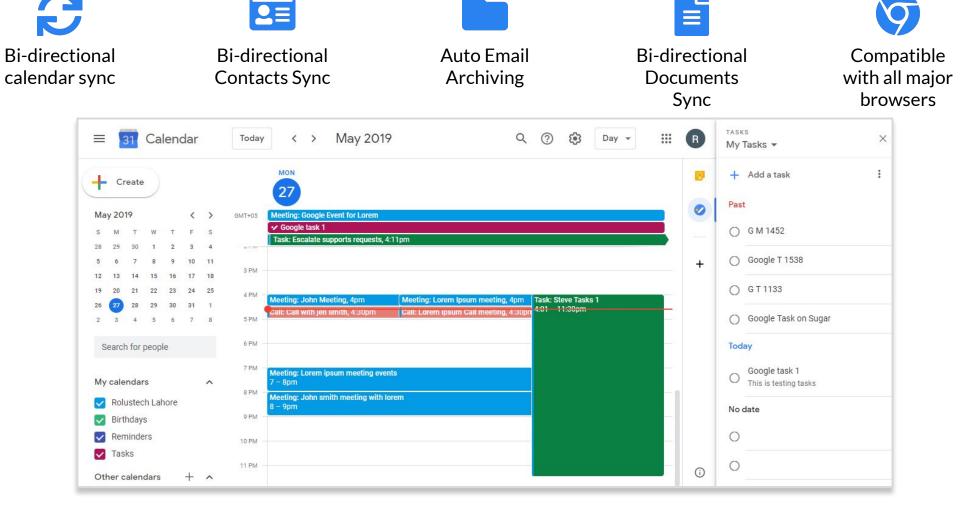
# RT SugarBoards

Work faster with a Kanban view in your SugarCRM. Drive actionable insights at a glance for business efficiency, use the drag-and-drop interface to manage your pipelines, and identify bottlenecks easily – all with the RT SugarBoards plugin.



# RT GSync

Increase sales and make your sales team's life easier by using RT GSync. The plugin installs directly in Sugar and achieves a perfect integration of the following components:



## RT SalesMap

Locate your Sugar Accounts, Leads and Contacts on Google Maps with a thorough and transparent representation using the efficient mapping of the RT SalesMap plugin.



View details of a record via pins on the Google Maps



Customize your search on module/field level



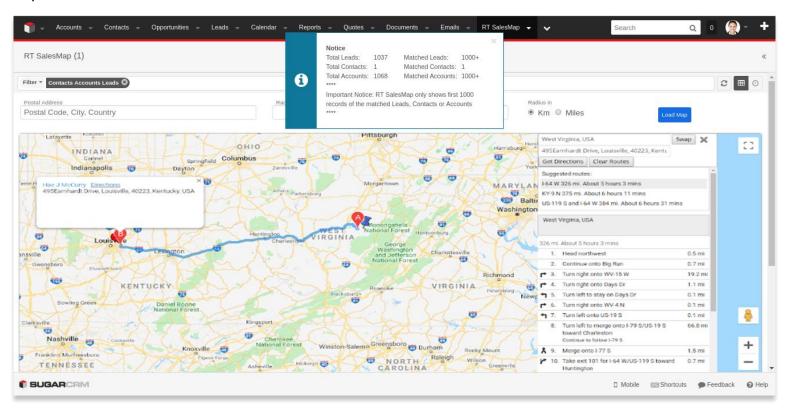
Search within a specified radius



View and plan routes from one location to another



Export search results



# RT Telephony

Bridge the gap between Twilio & Sugar to establish connection with your customers, using our state-of-the art telephony solution. RT Telephony facilitates a seamless integration of the following features:



Outbound Click to call and Inbound Calling



Schedule and send messages with the SMS Campaigns



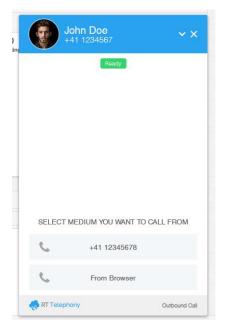
Call Recording and Logging with Status tracking



IVR (Interactive Voice Response)



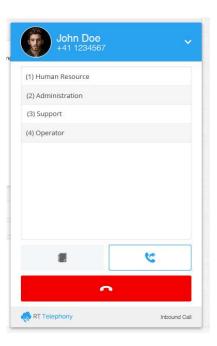
Call Forwarding and Telephone Extensions Support



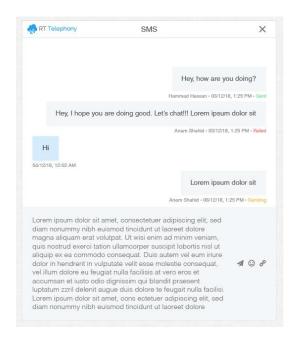
**Outbound Call Window** 



Take Notes within Calls



Forward incoming calls to other users



SMS Conversation Dashet in Record Detail View

# RT DocuSign

Send your contracts and have them signed by your customers from any browser or mobile device within minutes. Close business deals faster and in an efficient manner.



Send PDF templates for signatures from Sugar



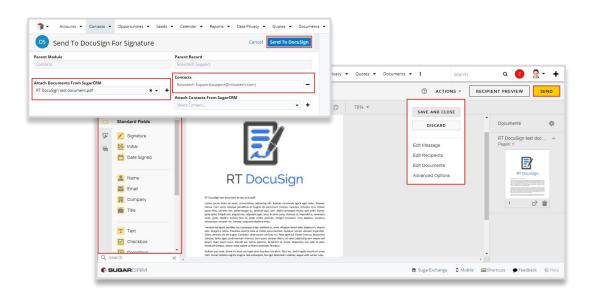
View DocuSign envelope statuses directly in Sugar dashlets



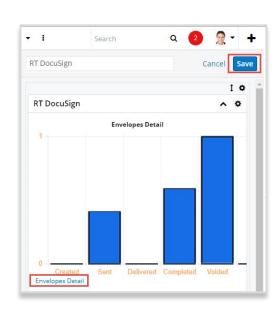
Real-time document status changes directly in your Activity Stream



Manage PDF revisions with Document Packet Records



Document editing after selecting Document/PDF Template to be sent



Envelope Status Dashlet to keep track of each Envelope

### RT QuickBooks

From generating invoices to managing payrolls, inventory and sales, RT QuickBooks makes things convenient for you. The plugin automatically syncs QuickBooks customers, quotes and products with Sugar Accounts, Quotes and items bi-directionally.



2 way Sugar Contacts and QuickBooks sync



Sugar Quotes & QuickBooks Sales Orders Sync



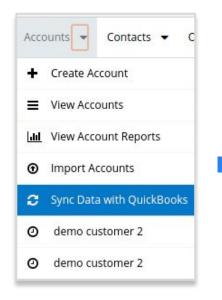
Sugar Product Catalog & QuickBooks Inventory Items Sync

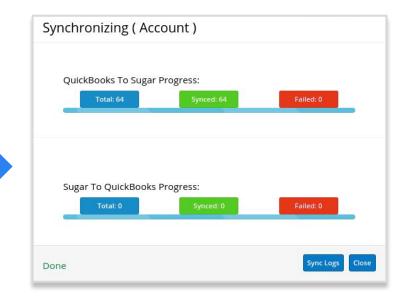


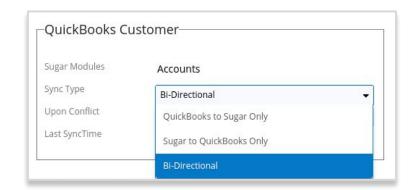
Customized Sync Scheduling



QuickBooks invoices to the custom Sugar Sales History







Module Level Syncing

**Priority Conflict Resolution** 

### **RT CXM**

RT-CXM provides all sorted behavioral information of the traffic on your website to your Sugar. It allows you to communicate with users via live chat and provides sorted necessary information for a successful transfer of knowledge.



Automatic lead creation and data acquisition



Sales insights provide proposals for potential sales



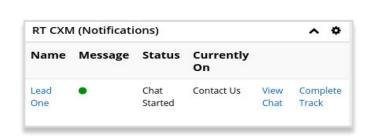
Website activity tracking.

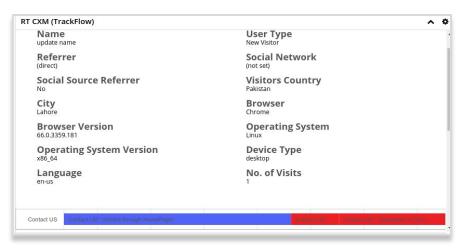


Real time chats between Sugar and website user.



Customer trackingengage with frequent users







Customer Notification Dashlet Trackflow Dashlet RT CXM Sugar Chat window

57

### RT Stiki Notes

Now add sticky notes in your Sugar and take notes anywhere you want with RT Stiki Notes. Link Records and share your Stiki Notes for maximum collaboration. RT Stiki Notes is easy to install and even easier to configure.





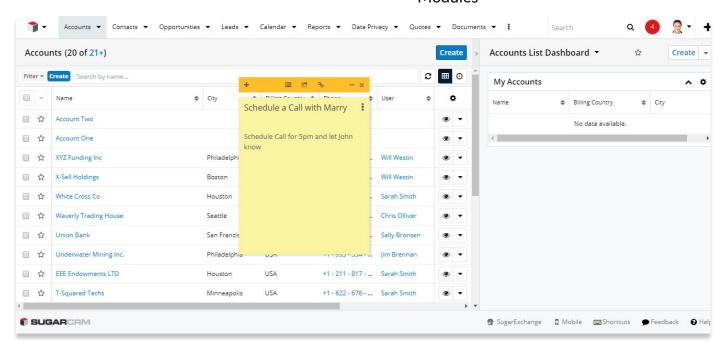
Share Stiki Notes with your Team



Open Stiki Notes in all SugarCRM Modules



Compatible with Sugar 7 and above



### **RT Personalize**

Customize your Sugar and give it a completely different look with RT Personalize. With RT Personalize, you can:

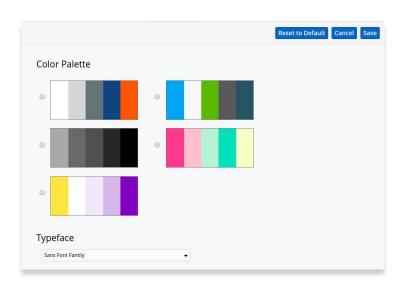




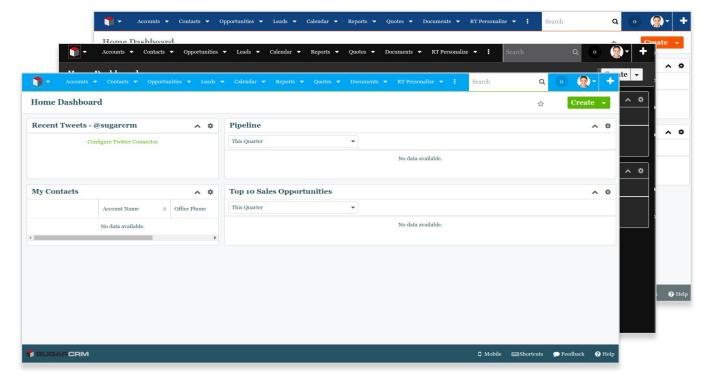
Add Individual Themes



Compatibility with all Sugar versions



Theme & Font Configuration Screen



# RT SugarBox

RT SugarBox is a smart integration between Sugar and Box. With this plugin, you can edit documents and sign contracts using Box's tools right from within Sugar.



Integrate your Box.com account with your Sugar



Bi-directional content syncing



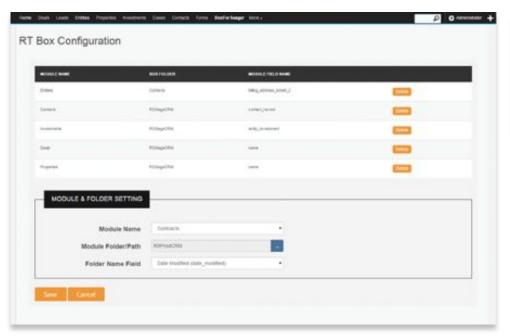
Map Sugar modules and fields to any Box directory

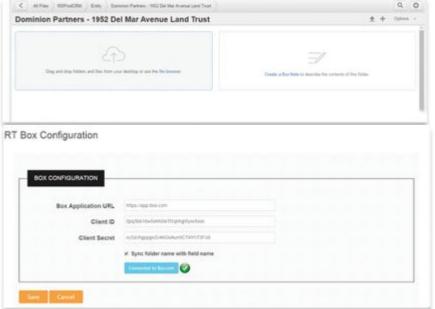


View content updates directly from your Sugar activity streams



Send PDF templates to box, from Sugar





### **RT HRM**

With RT HRM, you can now post jobs on social media, schedule interviews, manage employees and conduct performance evaluations all from inside your SugarCRM.



Advertise vacancies on multiple social media platforms



Handle employee information from one single platform



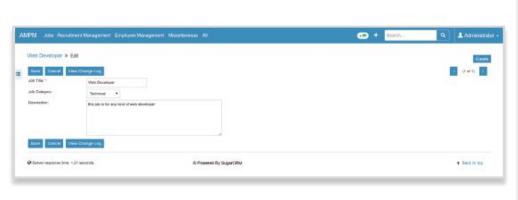
Screen applications, shortlist candidates and schedule interviews

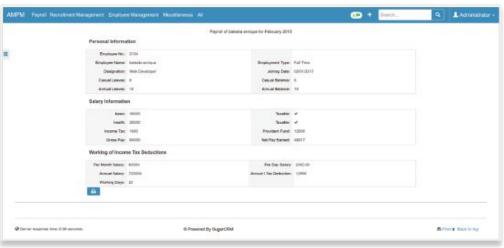


Build organisational charts to view company hierarchy



Generate employee performance reports





### RT SugarXero

RT Xero empowers you to create invoices from within your Sugar, trigger Sugar workflows based on Xero data, view details of your accounting data and much more. Automate and accomplish all your Xero Accounting inside Sugar.



Resolve repetitive entry conflicts within seconds using RT Xero's detection of matching records.



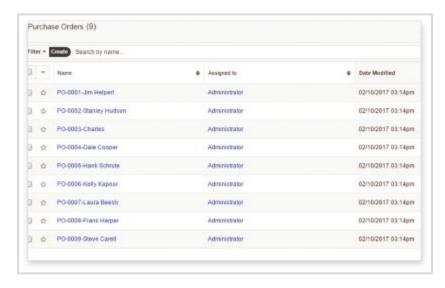
Contacts and records in Sugar and Xero are synced both ways.



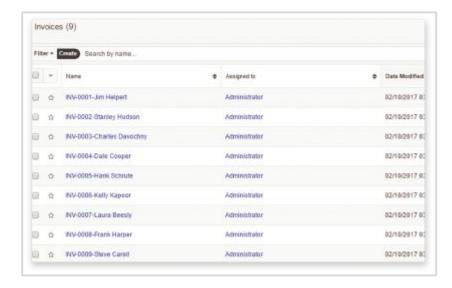
All customer invoices from Xero can be viewed in Sugar's Accounts and Contacts modules.



Purchases from suppliers will display on both their Account and Contact records in Sugar.







Invoices Custom Module Sync with Xero



#### **Modifications in Expense Approval Process**

We have modified the existing Approval process and added a new Group which will also be able to Approve the Expenses.

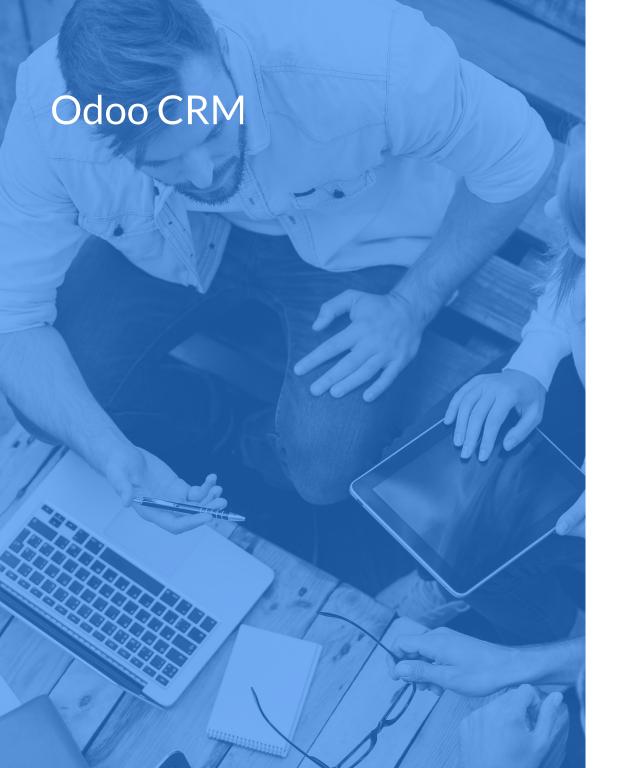
# **Custom modules for managing Players portal** and matches

We have created new modules for managing Events and adding the Players to any specific event. Admin will have a complete picture of payments and the number of players attending any particular event.

#### **Integration with Telr (Payment Gateway)**

Signup, Event registration, etc can be done via Telr.





# Integration with 3rd party Website for sharing data

Data of Events and Users are shared with 3rd party software via API.

# Integration of Website with Custom Modules

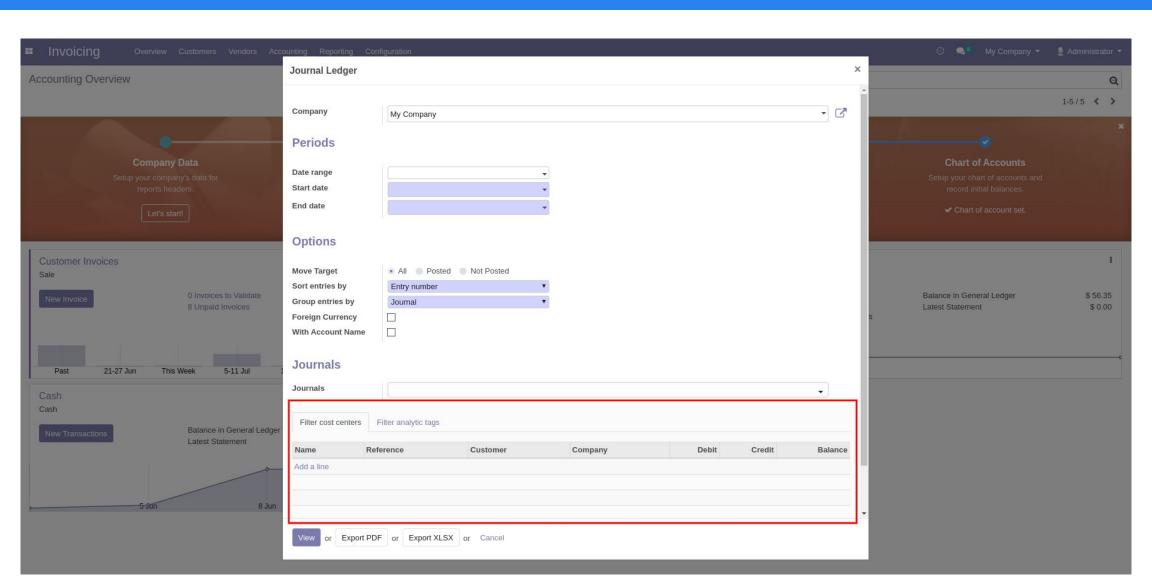
We have added new sections on the website which will display data from Custom Modules of Odoo.

#### **Speed Improvement of Odoo Website**

We have improved the speed of existing websites by applying multiple checks like improvement in existing code, loading of resources etc.

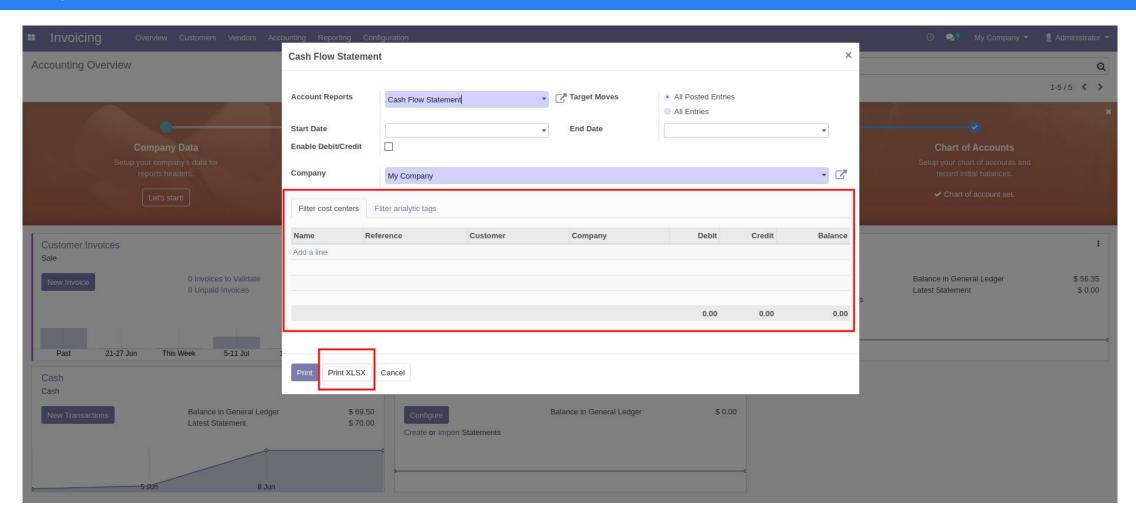
### Customization

Addition of Analytics Tag and Account Filters on Accounting Reports



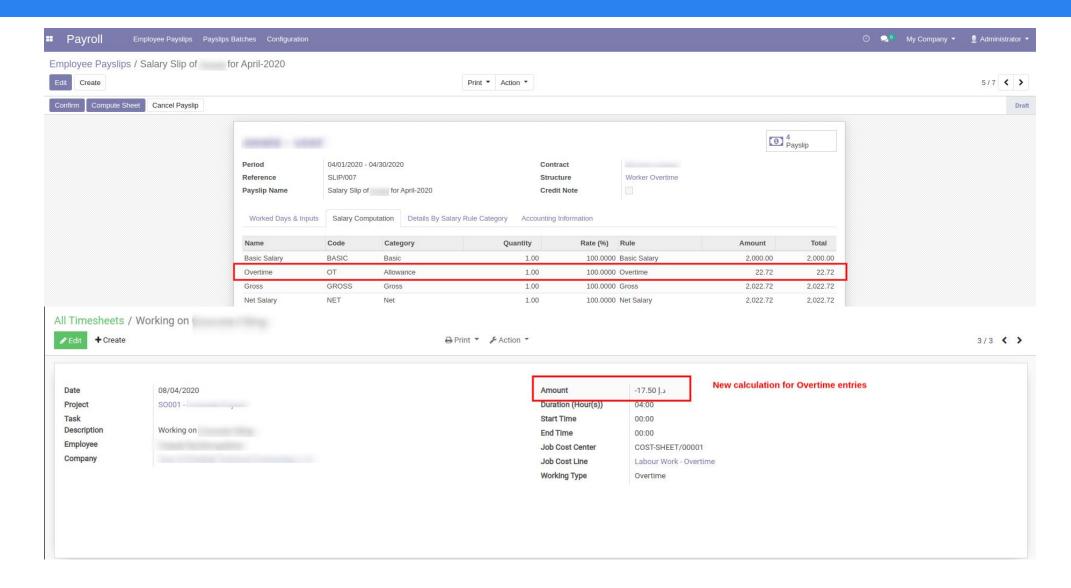
#### Customization

# Addition of Analytics Tag and Account Filters on Cash Flow Statement Export Cash Flow Statement in Excel



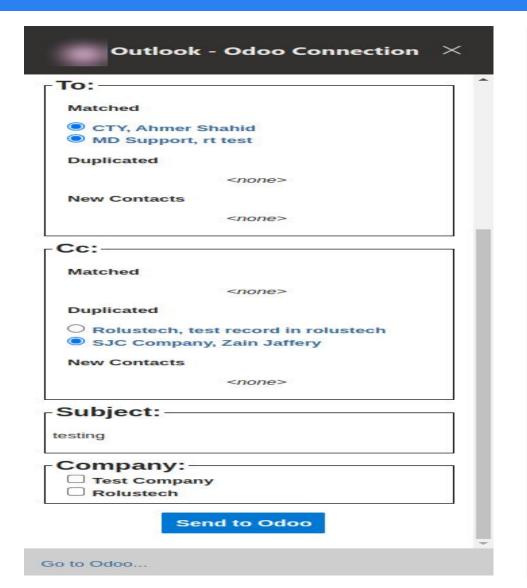
#### Customization

### **Payroll Calculations and Timesheets**



### Integration

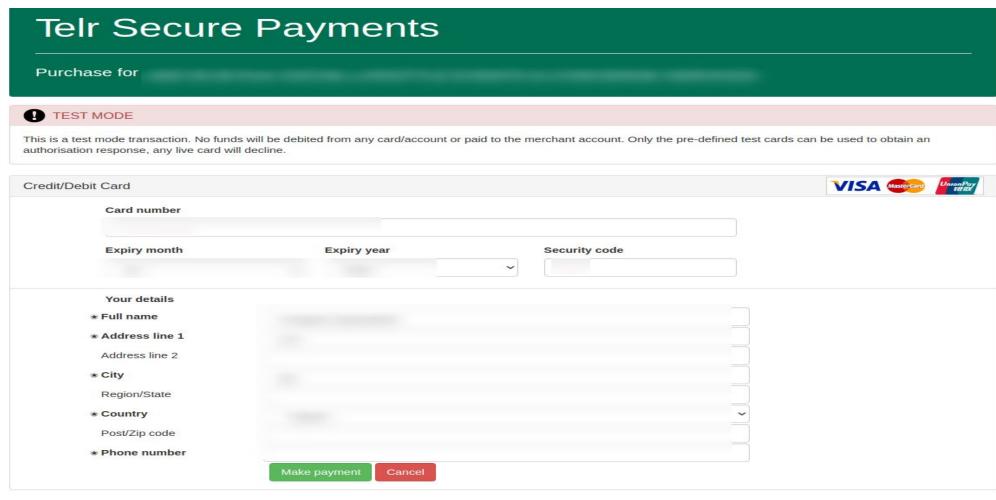
Developed an email management system, integrated with custom Outlook plugin with the functionality of transferring emails from outlook to odoo and then linking them with other models in odoo like contacts, projects, tasks, opportunities and tickets

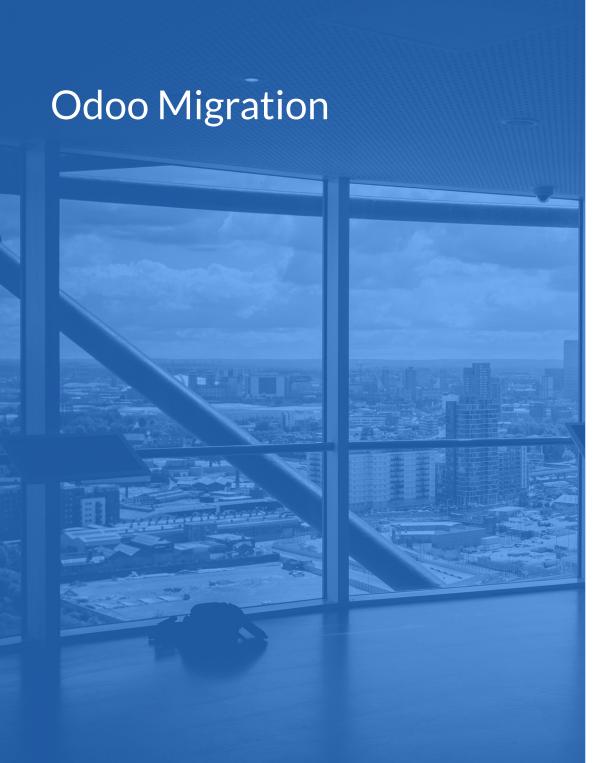


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test						
Recipient		Rolustech, Zain Jaffery 🛪			▼ Type	Draft
Cc					→ Date	21/10/2021 15:42:27
Bcc					<u> </u>	
Sender Rolustech - Awais Abid <awais.abid@rolustech.com></awais.abid@rolustech.com>			rolustech.com>			
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3700304076041						
Corresponding Contacts						
Linked Opportu	inities					
Linked Projects						
Linked Tasks						
inked Tickets						

### Integration

Integrated the Telr payment gateway with the Odoo website module. While on website users can easily pay through this platform





#### **Data Migration**

From Xero to Odoo (Custom APIs and CSV)

Migration of all accounting data such as Invoices, Chart of Accounts, Journals and Journal Entries and Inventory such as Products, Variants, Sales, Purchase data from Xero to Odoo using custom APIs and CSV imports. Custom scripts are written in order to make payment of existing invoices and bills.



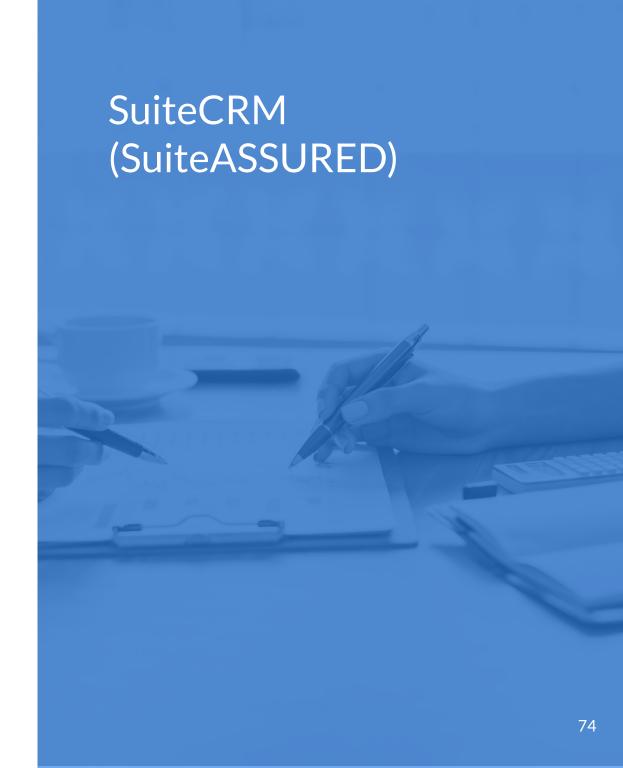
Created custom plugins and modules related to different business needs, for instance emails, payment gateways, accountancy (to search and to reconcile payment/invoice) and integrations with social media.



SuiteCRM is a fully featured CRM solution that has been the choice of small businesses and huge enterprises since it first released in 2013. Our team of SuiteCRM experts have complete command over the SuiteCRM and SuiteASSURED framework and SOAP/REST architecture, allowing us to deliver cutting edge SuiteCRM/SuiteASSURED solutions to our global clientele.

#### SuiteCRM Services

- Customization
- Integration
- Support
- Maintenance
- Installation
- Demo
- Mobile
- Themes
- Workflows





### SuiteCRM Customization

Customers can modify their SuiteCRM platforms by leveraging our extensive knowledge base of complex CRM Customization

### **Layout & View Level Customization**

- Views and Layout Customization
- Theme Development
- Calendar View Customization
- Customized Dashlet for Dealership Distribution
- Subpanel Customization
- Customized Tab View in a single View of Multiple Modules
- Multi-select values Transfer from one list to Another
- Document View Customization

#### **Email Customizations**

- Campaign
- Customized Marketing Campaigns
- Follow Up Email Generation

#### **Email Customization**

- Campaign Customization
- Customized Marketing Campaigns
- Follow Up Email Generation

#### **Mobile Customization**

Custom Mobile Apps

### **Custom Portals Widgets**

- Custom Widgets
- Total Amount Calculation Widget
- IP Address Range Widget

### SuiteCRM Customization

#### **Automation & Workflows**

- Leads Import Customization
- Automatic Email Generation From Reports
- Process Manager
- Auto Complete List from Multiple Modules
- Multiple File uploading for One Record
- Web to Leads From Customization
- Lead Creation From Inbound Emails
- Workflow Manager

### **Report Customization**

- Reports & PDF Generation
- Extensive Reposting Using Zucker Report &

#### **More Customization**

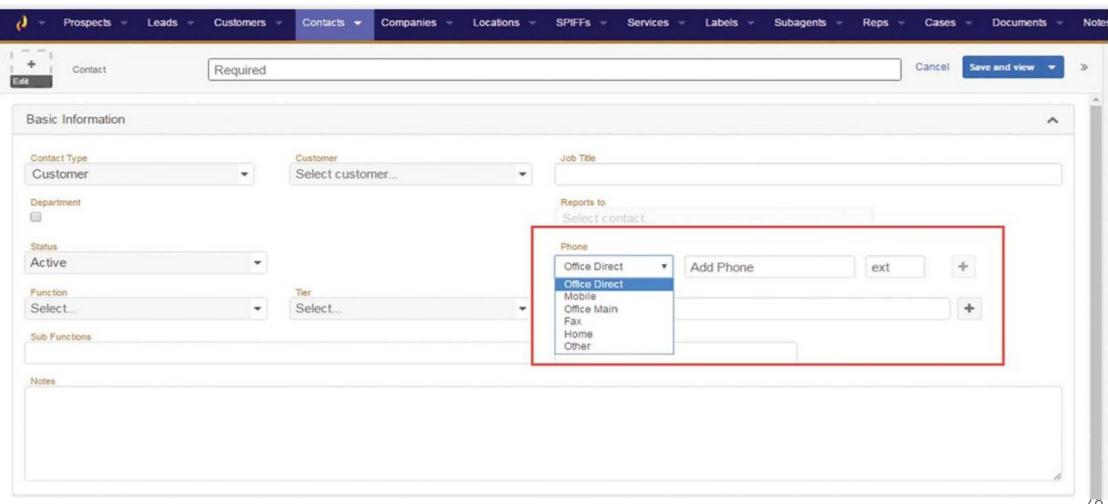
- Customized PDF
- Performance Enhancements
- Custom Calculations in Record View
- Header Pane Customization
- Risk Profiling Customization
- Equipment Configuration

### **User Management**

- Role based Dashlets
- Security Permissions
- Agenda Timesheet Man
- Teams & Security Group Contribution

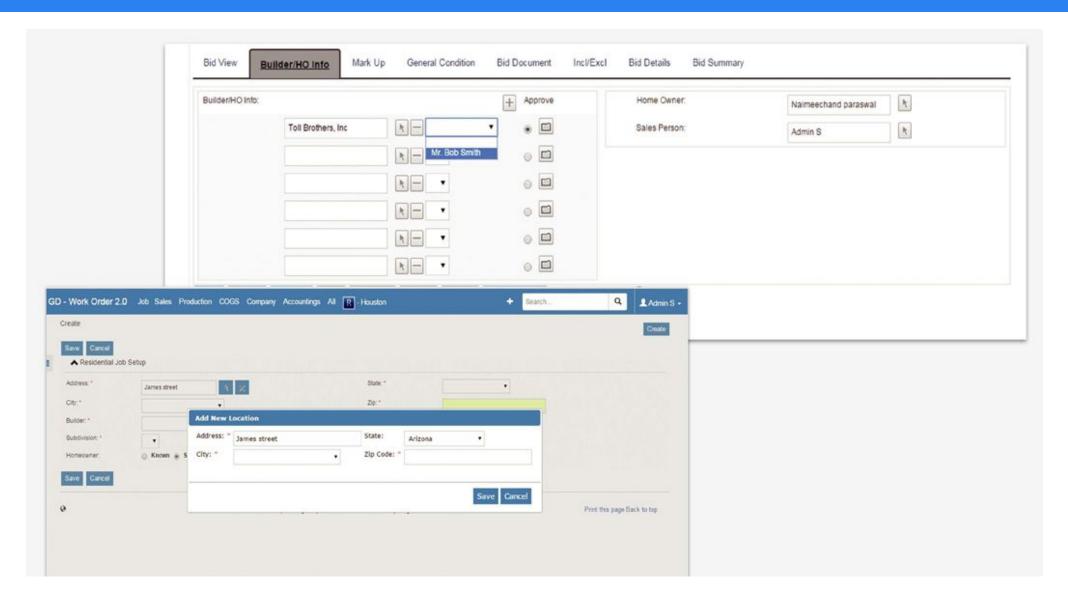
### Phone Number Widget

Using this customization, the user is allowed to enter multiple phone numbers against a record. Also, a corresponding country flag is shown with each phone number that is entered



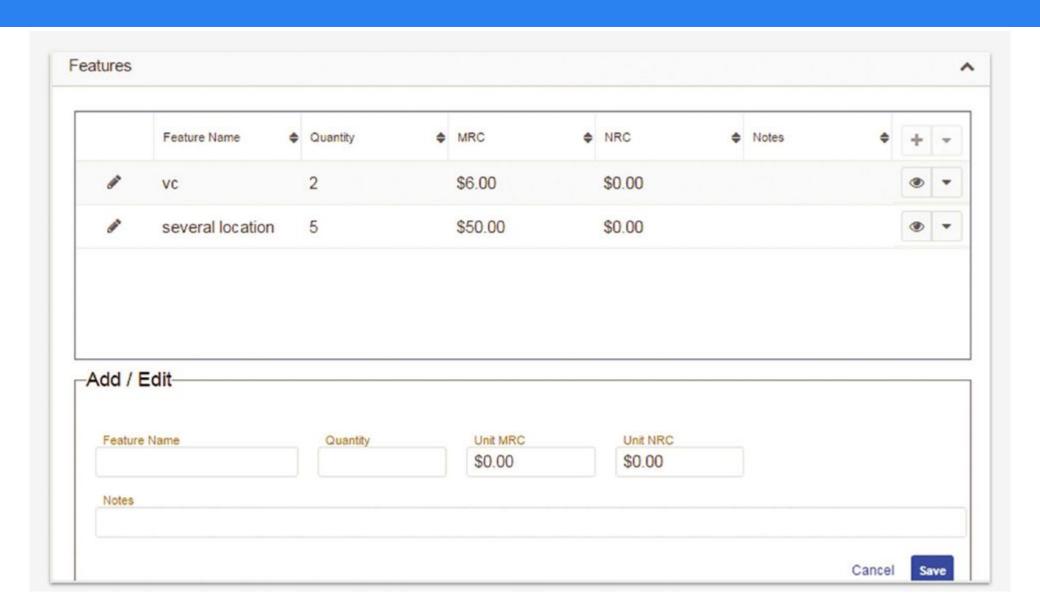
### **Customized Record View**

Custom Edit on Record View and Add Accounts & Contacts from Custom Module Detail View



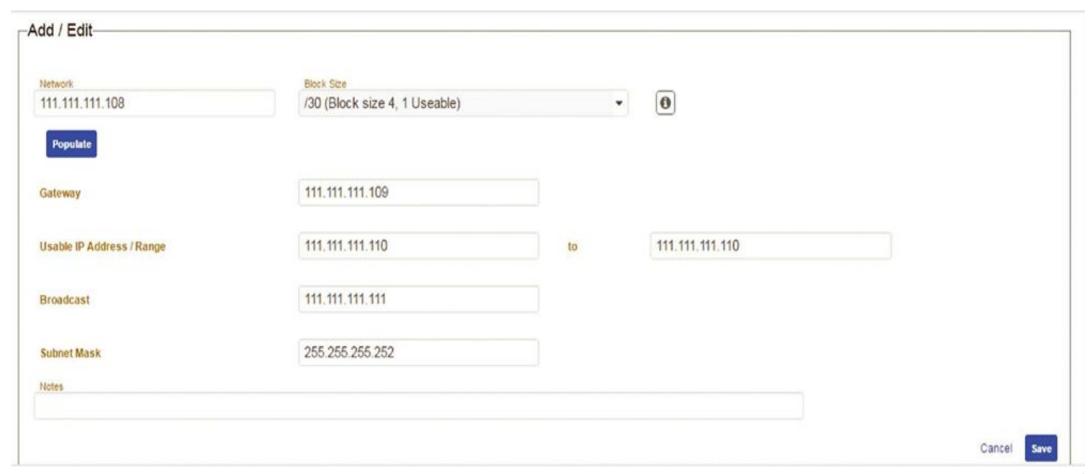
# **Total Calculation Widget**

This image automatically calculates and displays total amount in the given fields by using number of items and price of individual items



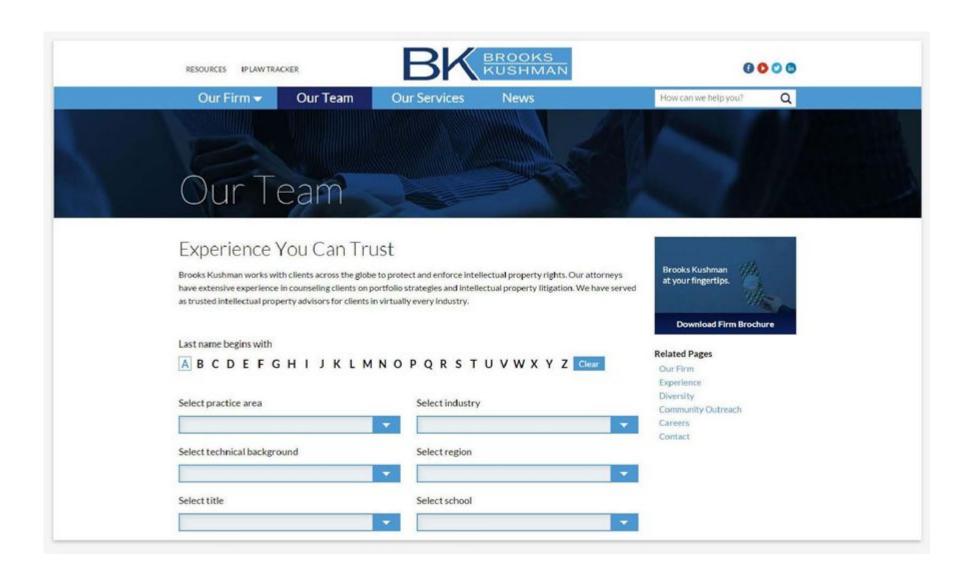
## IP Address Range Widget

By specifying IP Address of the network and the block size, this widget provides the useable range of IP addresses, gateway and populates other common features as well



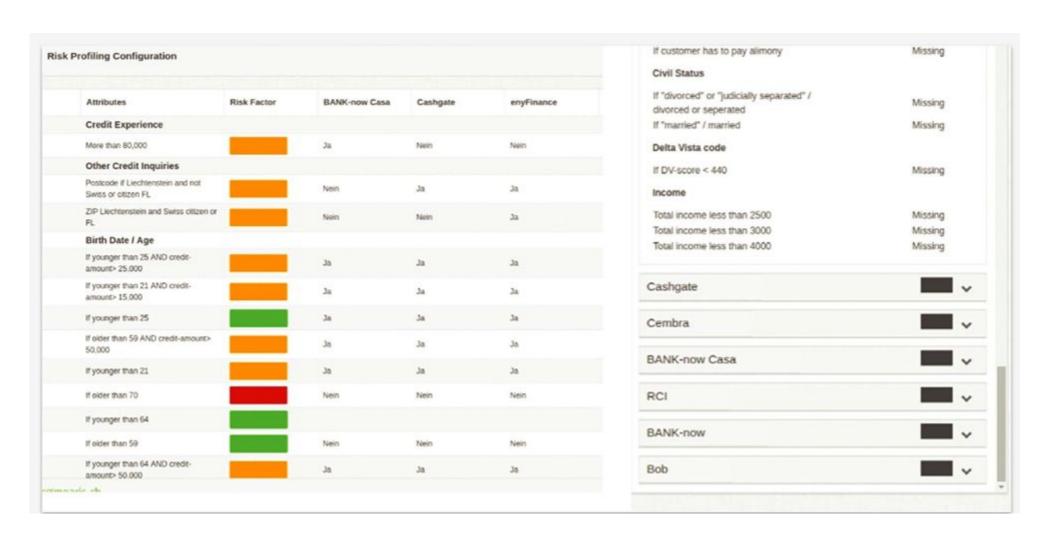
# **Wordpress Customization**

- Suite API Integration with Wordpress
- Global Search Engine Customization on Wordpress
- Customized Wordpress Theme & Templates
- Customized Widgets & Dynamic Sidebars

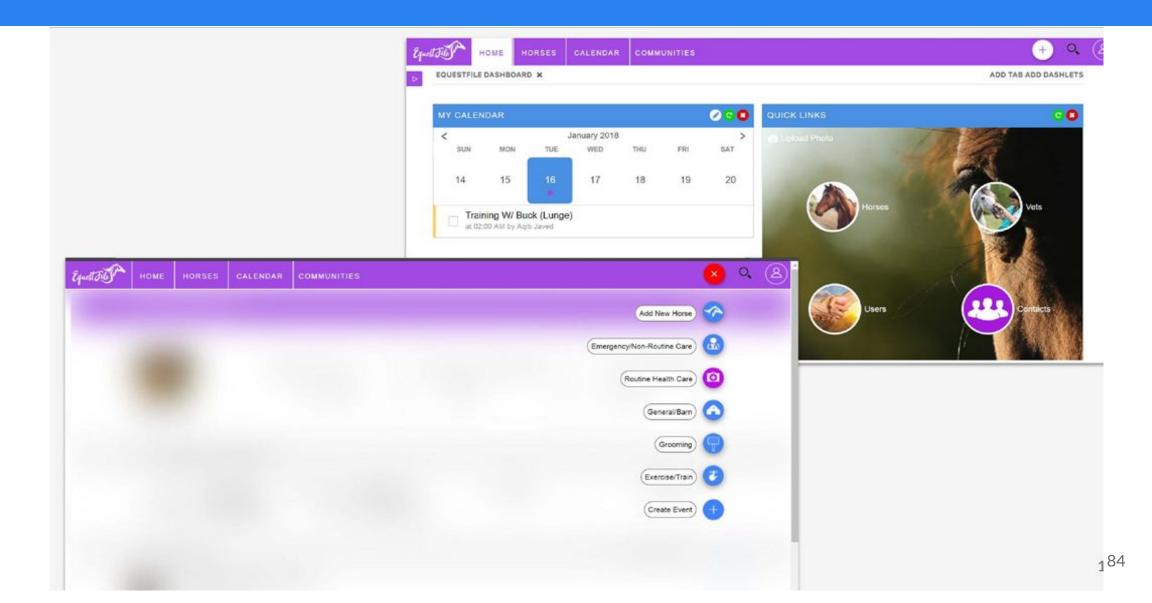


# **Risk Profiling Customization**

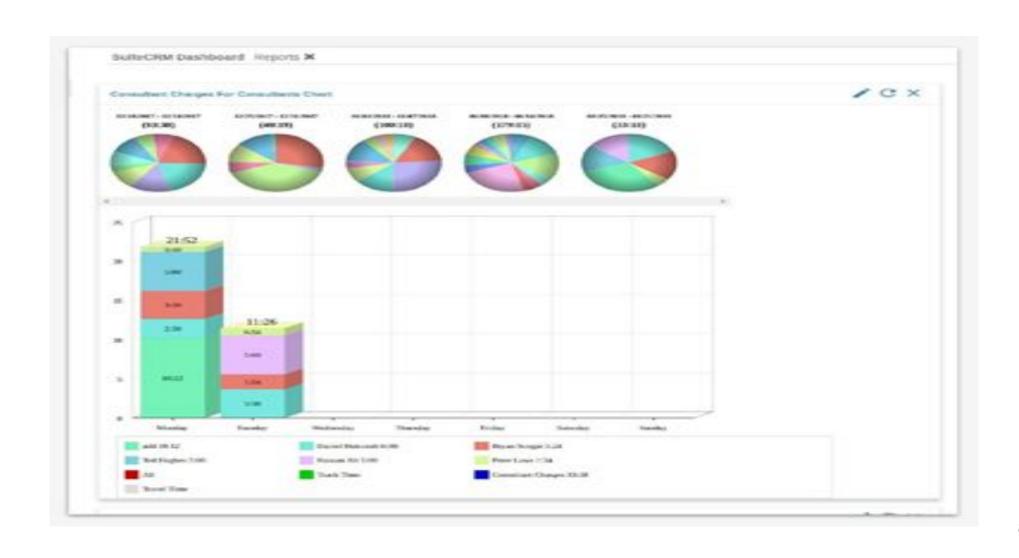
Evaluate leads based on factors such as credit history, cash flow history, collateral that is available to secure the loan, employment status, living expenses etc.



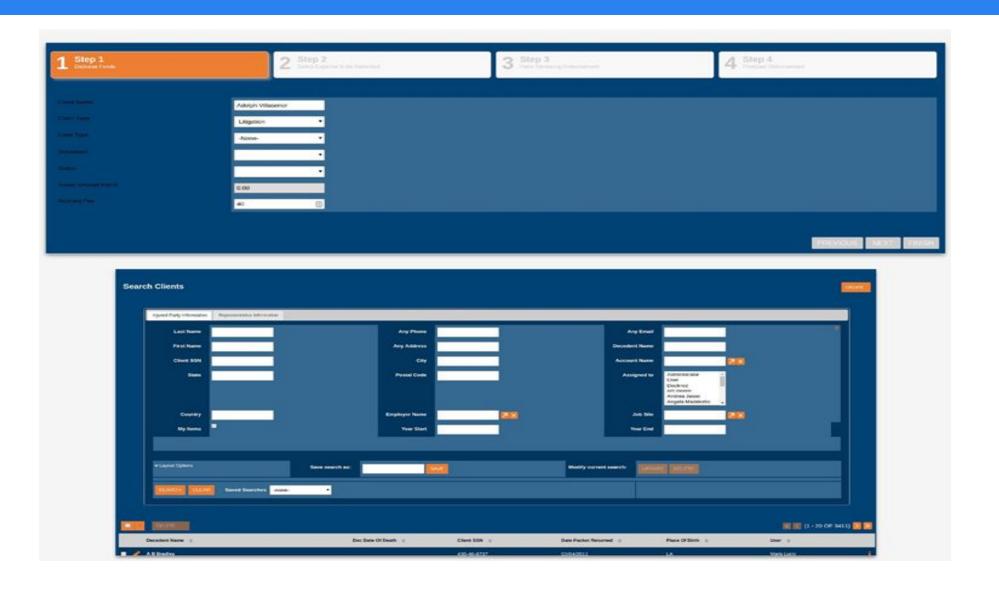
### Custom Dashboards and Modules



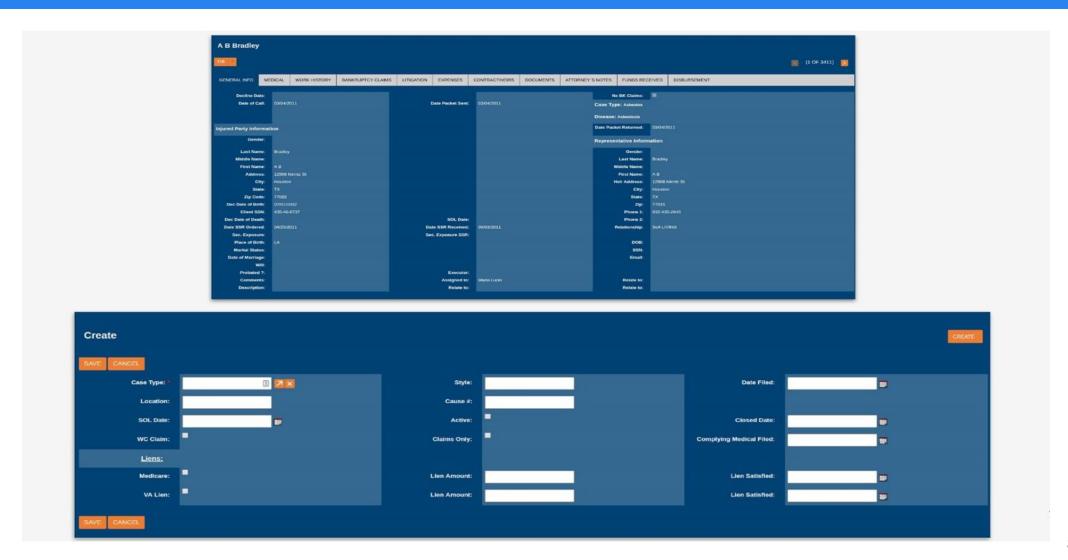
# **Custom Dashlet with Drill Down Reports**



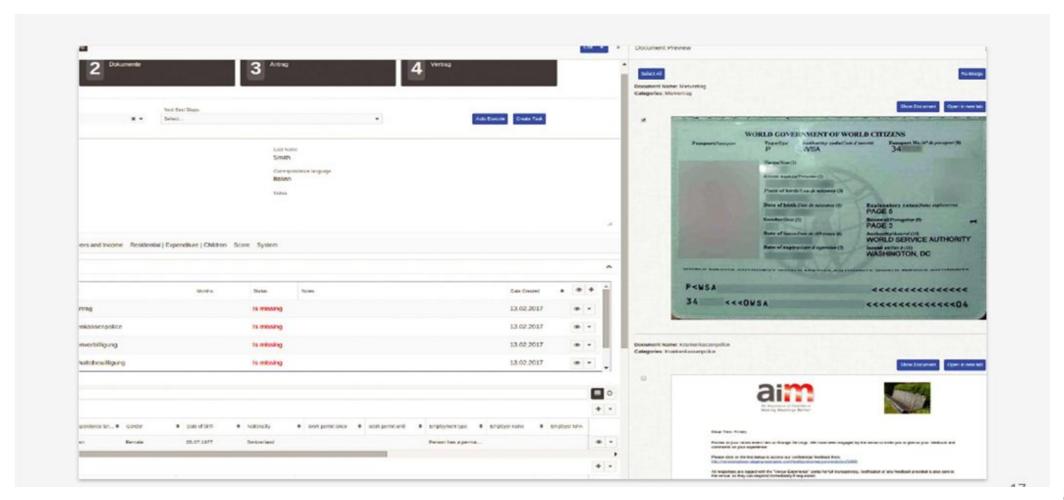
# **Customer User Interface**



### **Custom Three Column View**

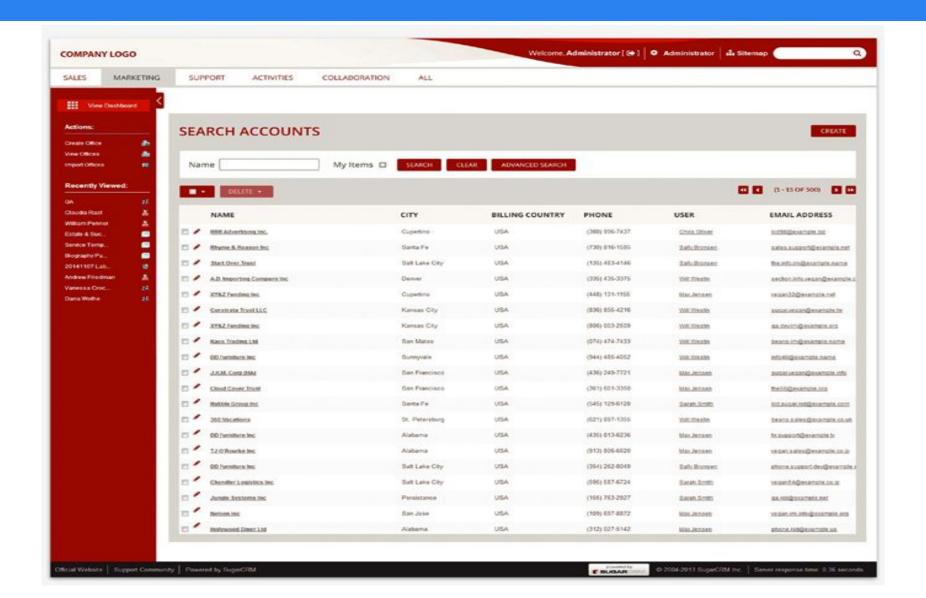


### **Document View Customization**



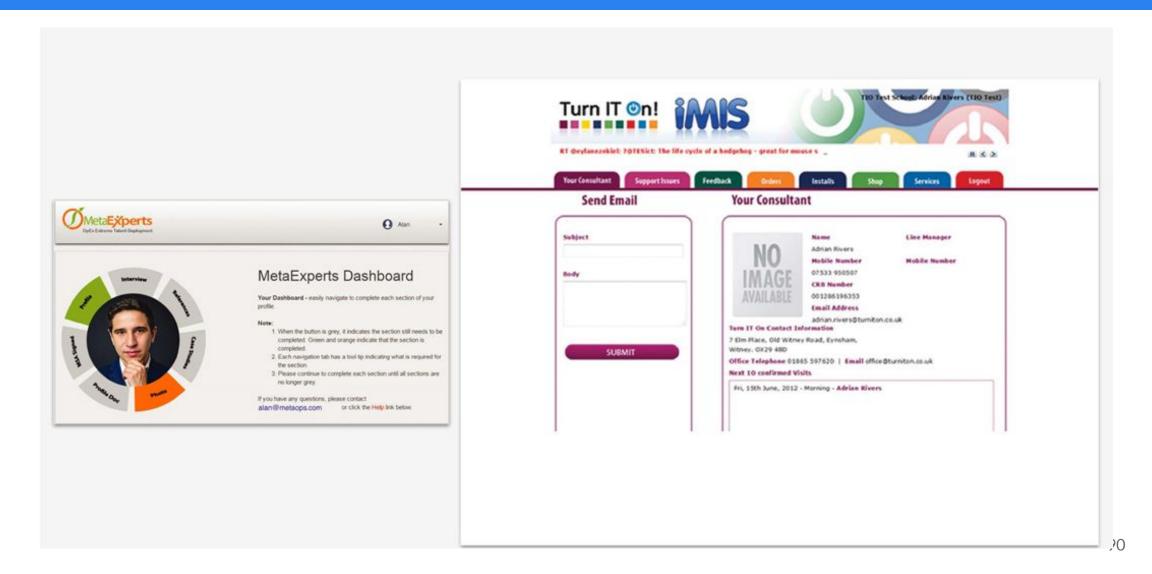
### Theme Development

We have developed several custom themes for SuiteCRM



### **Custom Web Portal**

Web portals can add tremendous value by empowering organizations to establish long term relationships with the customers

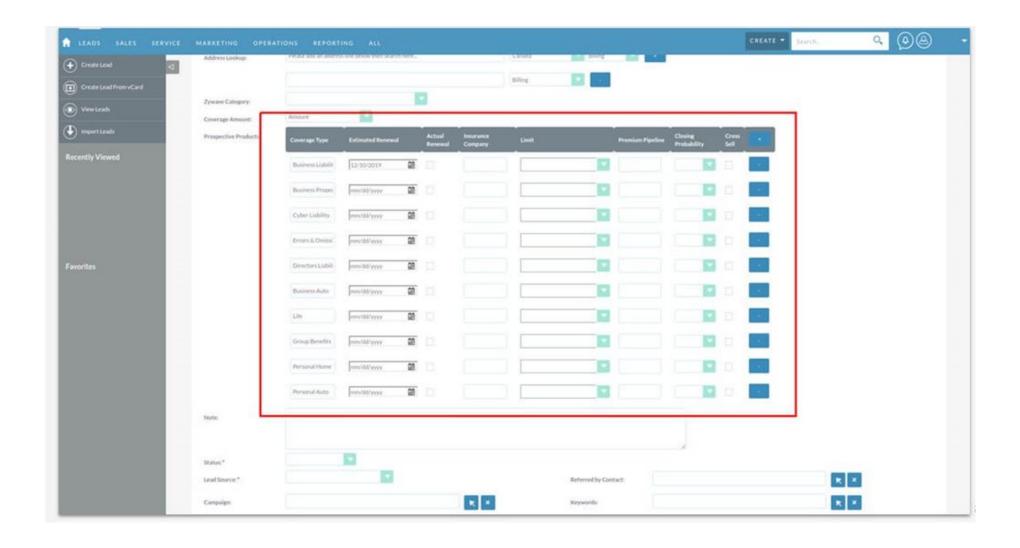


### **Custom Reports**

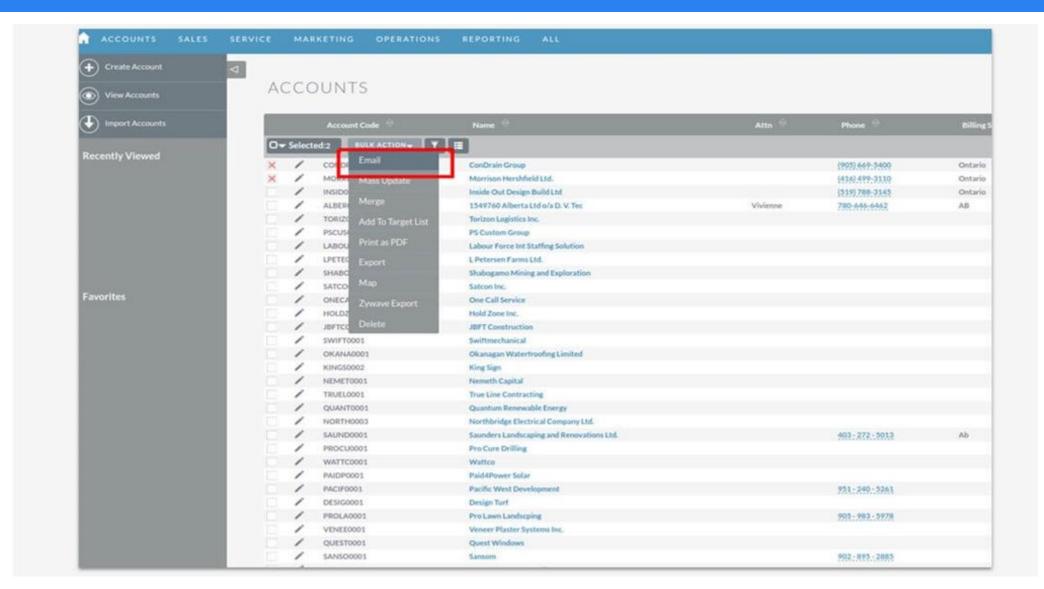
Every department needs to examine data and generate reports to aid in decision making and setting goals, we build custom reports to help you visualize your data and get a 360 degree view of your business



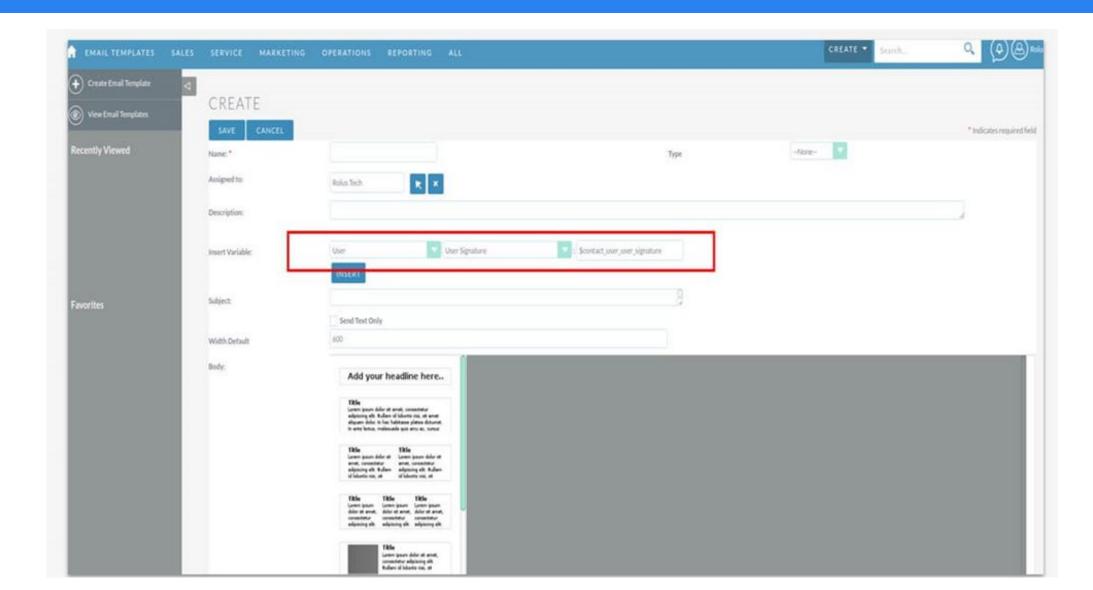
# Custom Table Auto-Population



# Mass Email Functionality

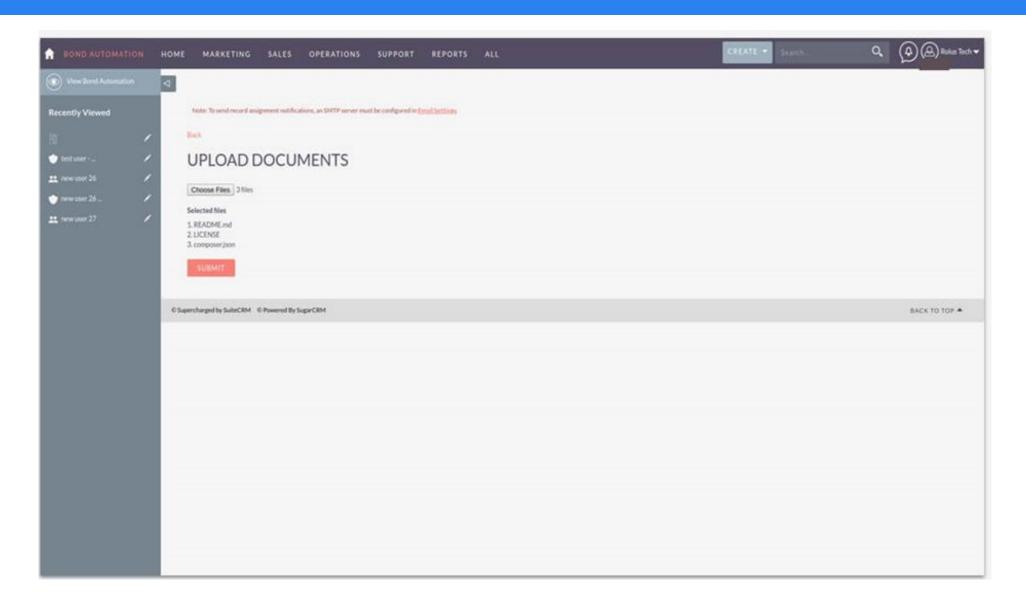


# **Customized Signature Functionality**



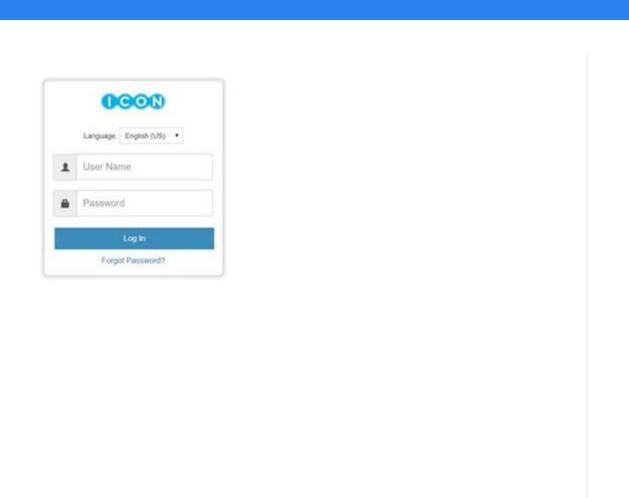
# Multiple File Document Uploader

Users can attach multiple documents and also send assignment notifications to records



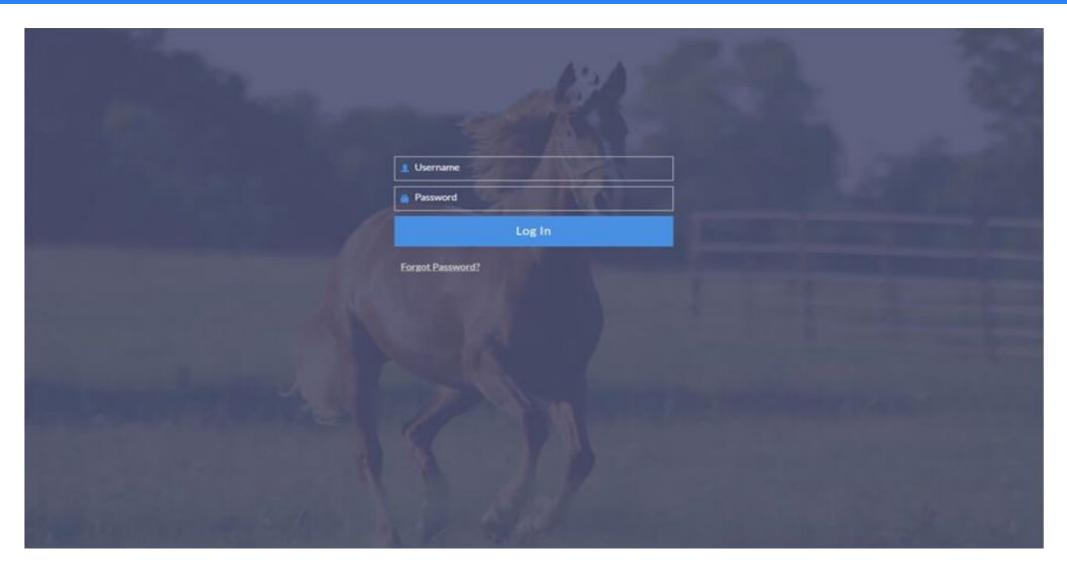
# **Customized Login Screens**

Get customized login screens to reflect your business and its voice on the SuiteCRM Platform



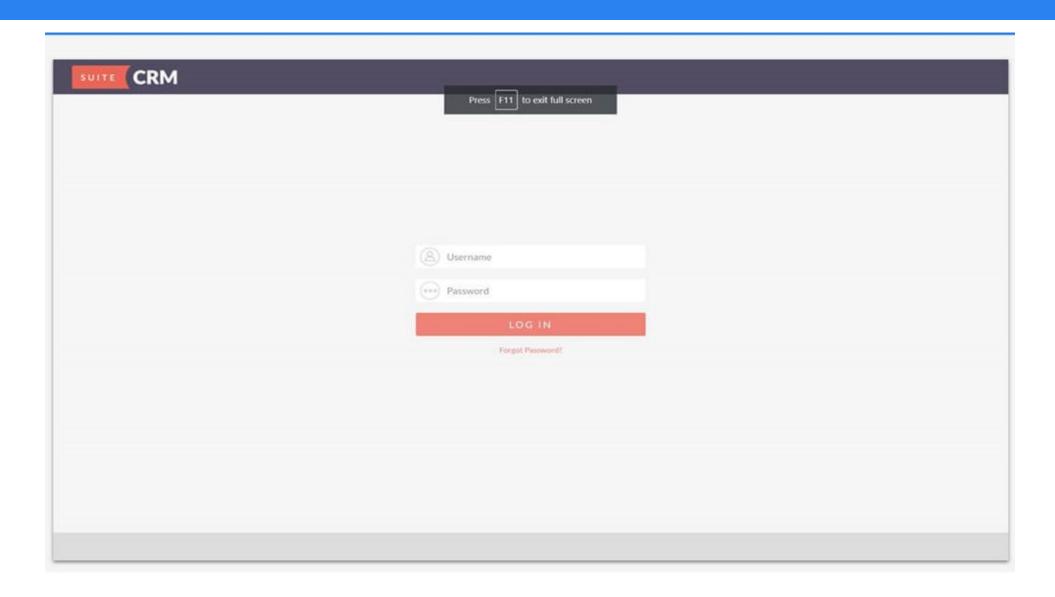
# **Customized Login Screens**

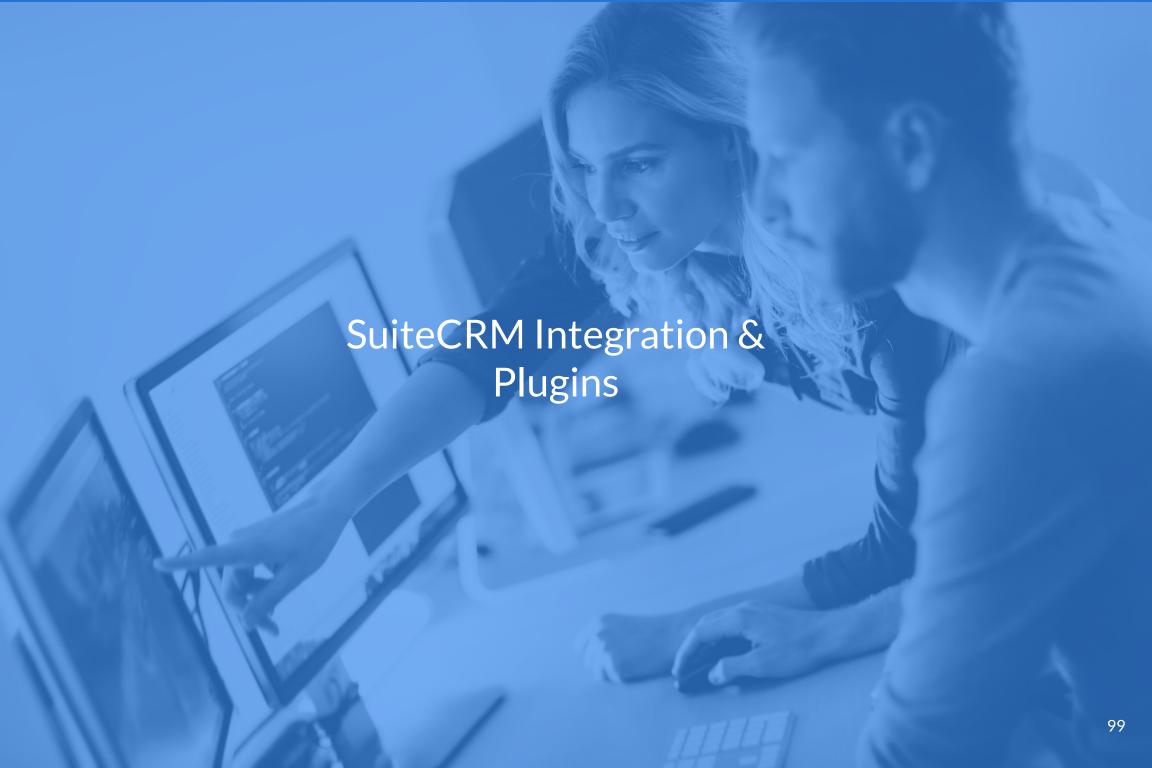
Get customized login screens to reflect your business and its voice on the SuiteCRM Platform



# **Customized Login Screens**

Get customized login screens to reflect your business and it's voice on the SuiteCRM Platform





# SuiteCRM Integration



# SuiteCRM Integration

We have full command over SOAP and REST web services, and are capable of integrating SuiteCRM with any third-party platform . here are some of the SuiteCRM Integrations we have completed

### Social Media Integrations

- Facebook
- Twitter
- Linkedin

### Payment Gateway Integrations

- Paypal
- Convio Integration
- Authorize
- Go Cardless
- Sage Pay
- Stripe

### **Email Client Integrations**

- Google Apps (Mail, Calendar, Drive)
- Riva

### Interactions With Accounting Software

- Quickbooks
- Xero
- Sage Line 50
- Avalara Tax
- Easy Quotes
- Windev

#### Marketing Automation

- Mailchimp
- Salesforce
- Etrigue
- Act on
- Net Effect
- Instiller
- Survey Monkey

### SuiteCRM Integration

#### **Data Analytics Integration**

- Informatica
- Google Charts
- Fluid Survey

#### Content Management Integration

- Box
- Docusign
- Rackspace
- Echosign
- Mail Merge
- Alfresco
- Smartsheet

#### Lead Management

- Click Point
- Red Bumper
- Response Tap
- Dragon Mobile

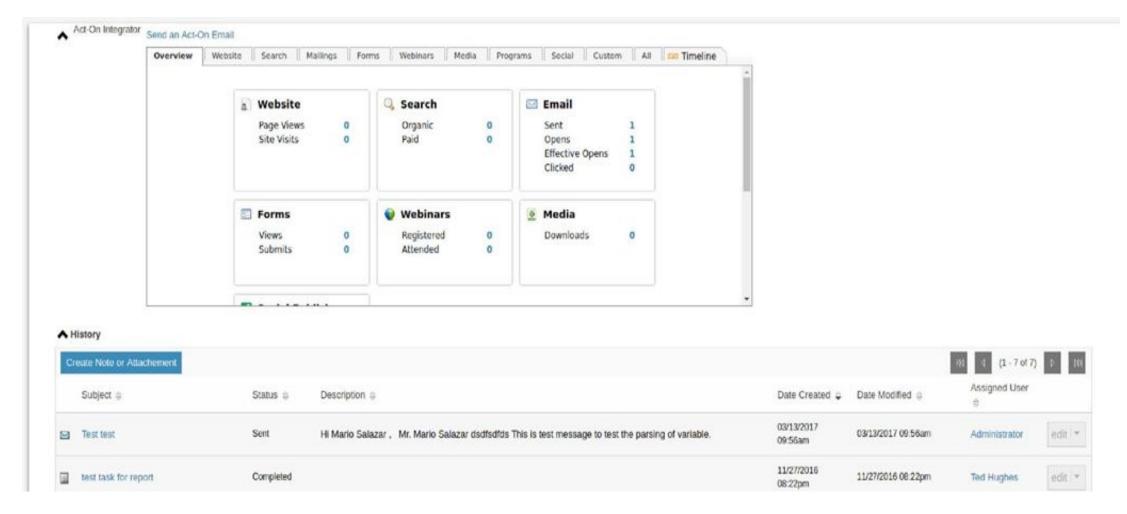
#### **Ecommerce Integration**

- Opencart
- Virtuemart
- Woocommerce

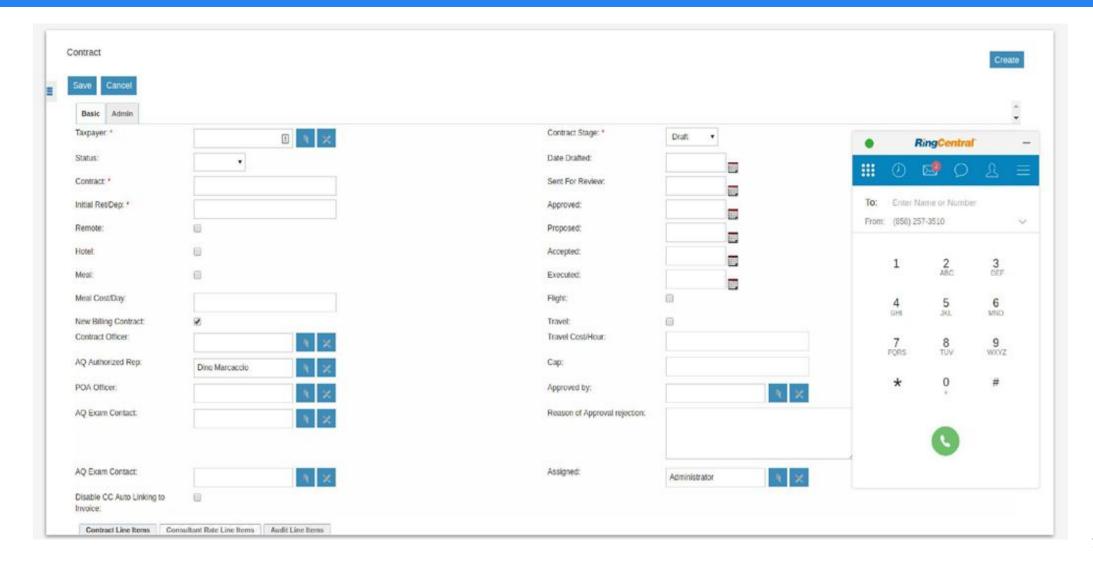
#### Other Integrations

- Detect ID
- Informer Reports
- Open Collect
- Protracker
- United Parcel Service
- Abc Financial
- Assureweb
- Crowdcompass
- Epicor
- Google G Suite
- Pressero
- Neolution API
- Ad Management System Cabs
- Unleashed API

# **Act-On Integration**

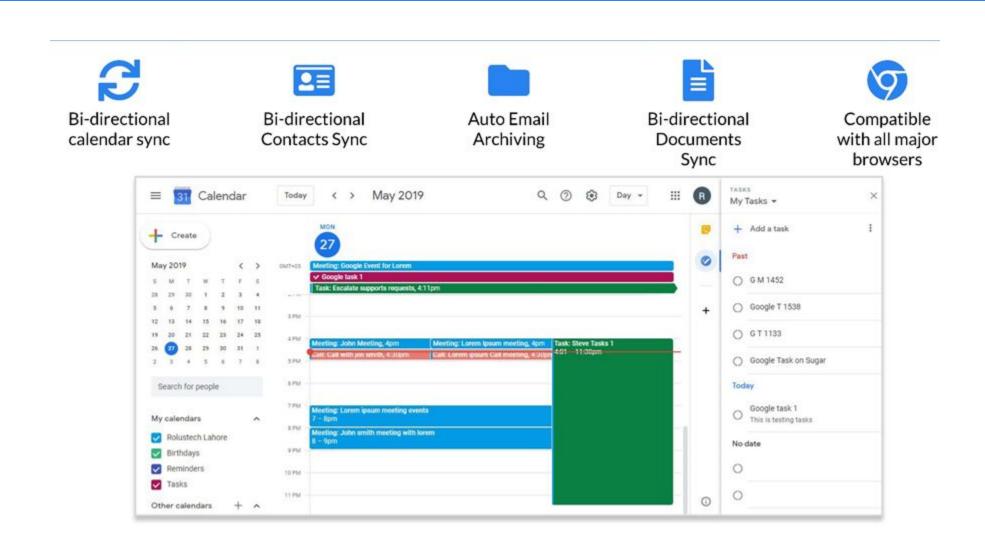


# Ringcentral Integration



# RT GSync

Increase sales and make your sales team's life easier by using RT GSync. The plugins is installed directly in SuiteCRM and achieves a perfect integration of the following components:



# RT SalesMap

Locate your SuiteCRM Accounts, Leads and Contacts on Google Maps with a thorough and transparent representation using the efficient mapping of the RT Salesmap plugin

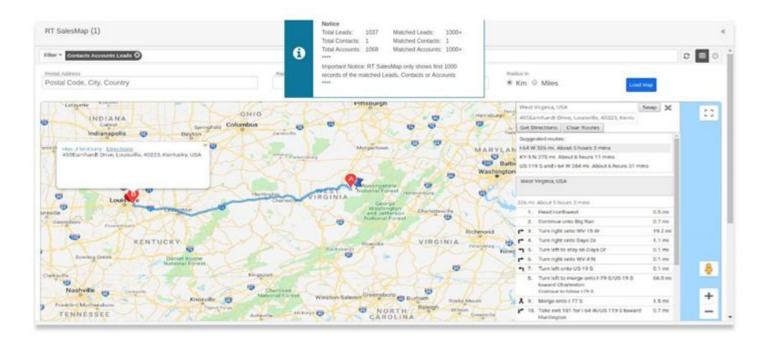












# RT Telephony

Bridge the gap between Twilio & SuiteCRM to establish connection with your customers, using our state of the art telephony solutions. RT Telephony facilitates a seamless integration of the following features:



Outbound Click to call and Inbound Calling



Schedule and send messages with the SMS Campaigns



Call Recording and Logging with Status tracking



IVR (Interactive Voice Response)



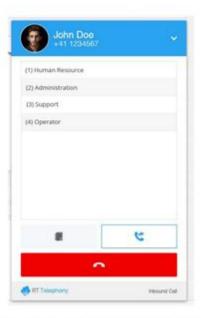
Call Forwarding and Telephone Extensions Support



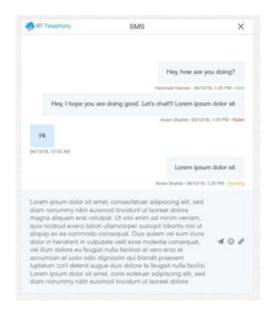
Outbound Call Window



Take Notes within Calls



Forward incoming calls to other users



SMS Conversation Dashet in Record Detail View

### RT CXM

RT-CXM provides all sorted behavioral information of the traffic on your website to your SuiteCRM. It allows you to communicate with users via live chat and provides sorted necessary information for a successful transfer of knowledge





Sales insights provide proposals for potential sales



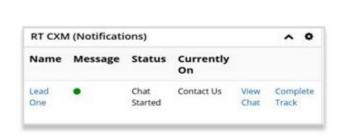
Website activity tracking.

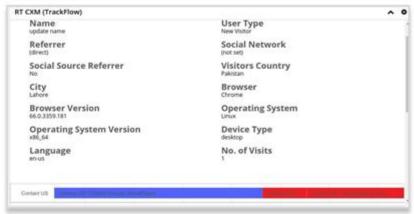


Real time chats between Sugar and website user.



Customer trackingengage with frequent users







Customer Notification Dashlet Trackflow Dashlet

RT CXM Suite Chat window

# **RT HRM**

With RT HRM, you can now post jobs on social media, schedule interviews, manage employees and evaluate performance all from inside your SuiteCRM





Handle employee information from one single platform



Screen applications, shortlist candidates and schedule interviews

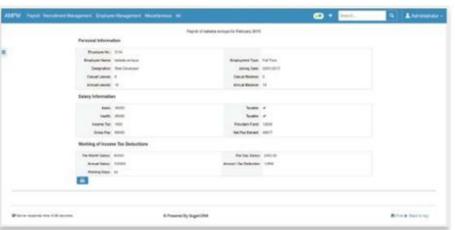


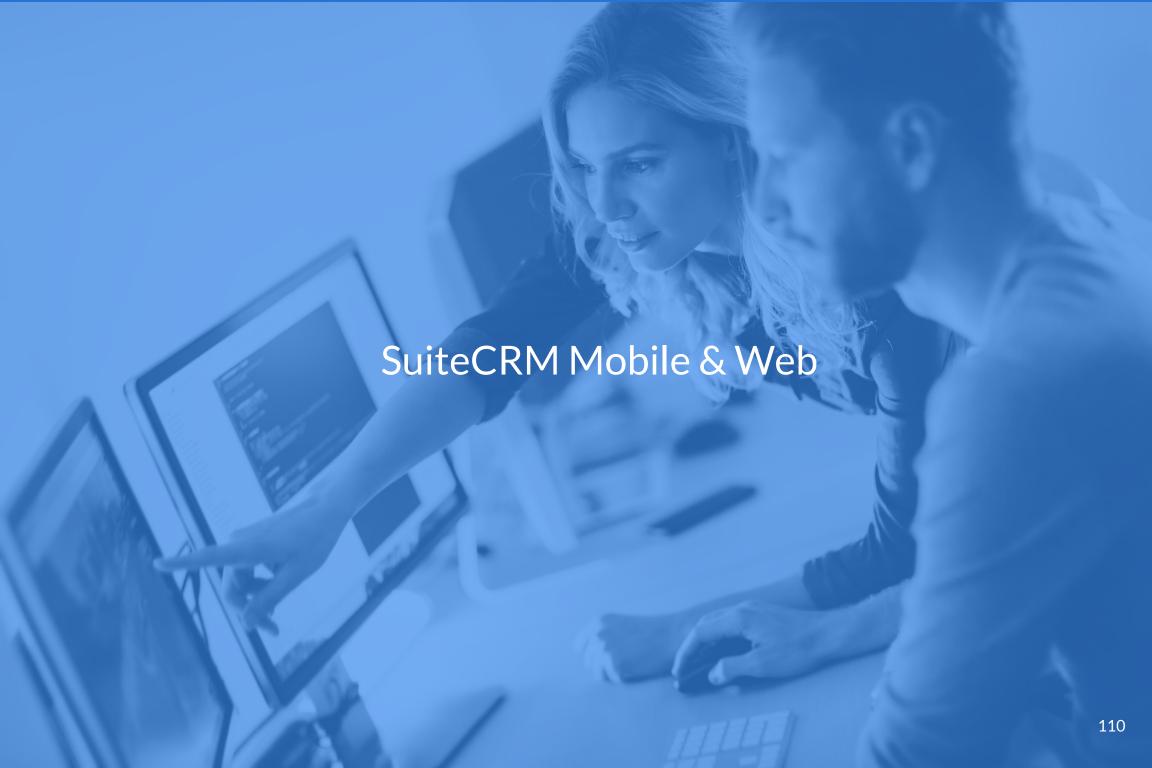
Build organisational charts to view company hierarchy



Generate employee performance reports

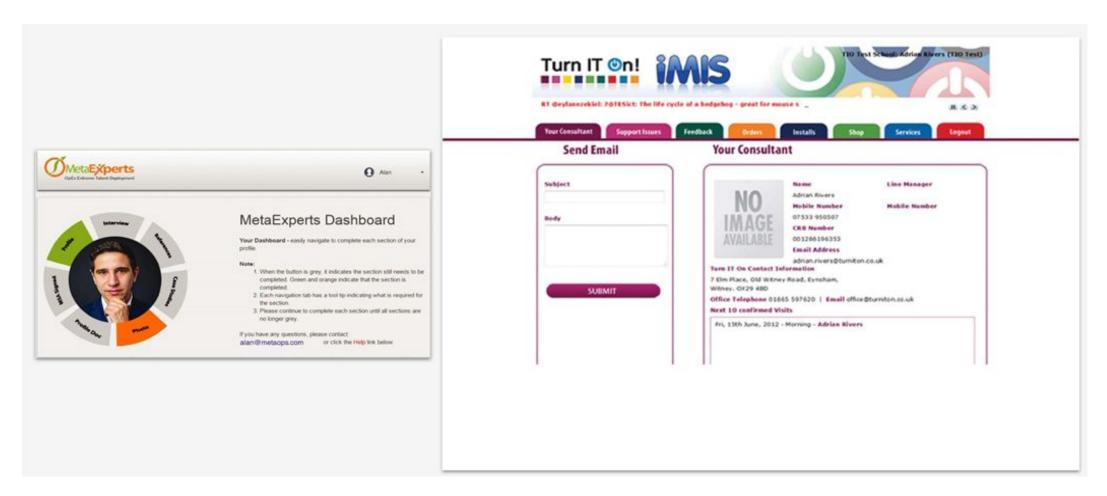


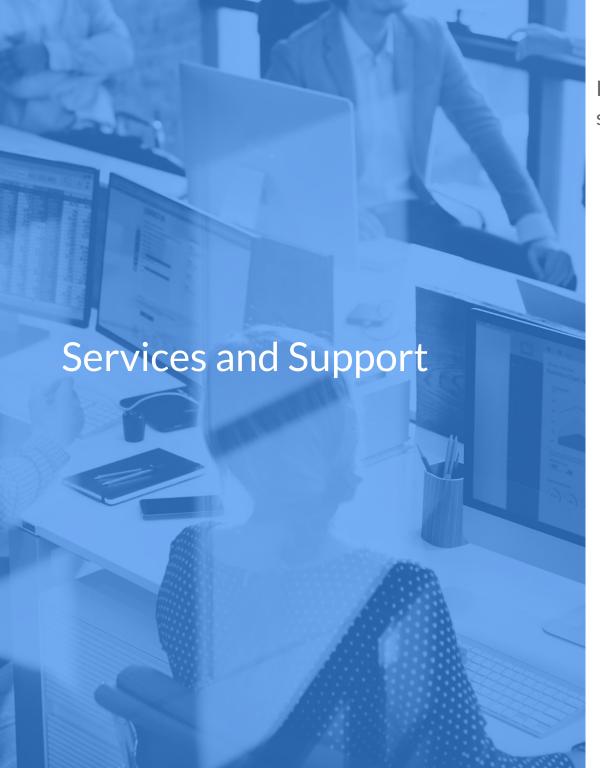




## **Custom Web Portal**

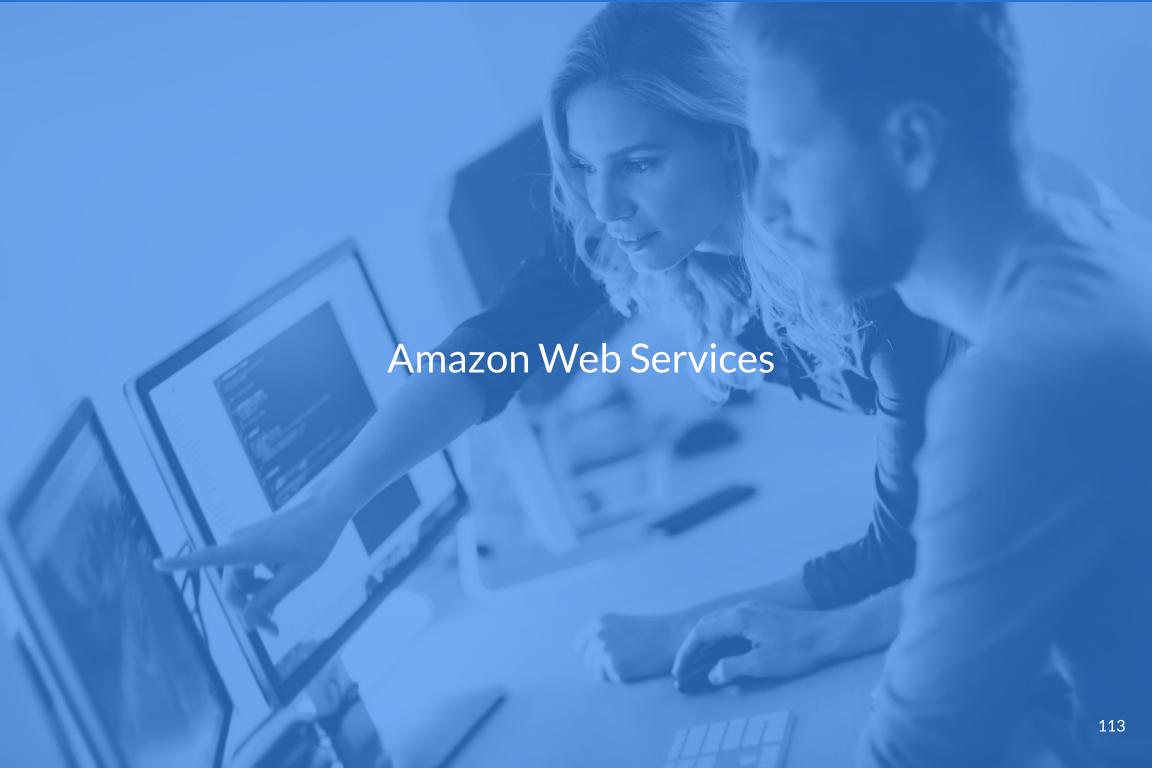
Web portals can add tremendous value by empowering organizations to establish long term relationships with the customers





Rolustech provides complete managed hosting and support services including:

- Periodic backups for database residing on the server
- Designing backup systems to ensure that routine backup operations require no manual intervention
- Daily database backup & storage in compressed format
- Cost effective shared hosting and dedicated servers for SuiteCRM instances
- Software installation, optimization troubleshooting
- Migatrion and Up-gradation to new SuiteCRM versions
- SuiteCRM instance and database optimization
- Server optimization
- Disaster Recovery Services



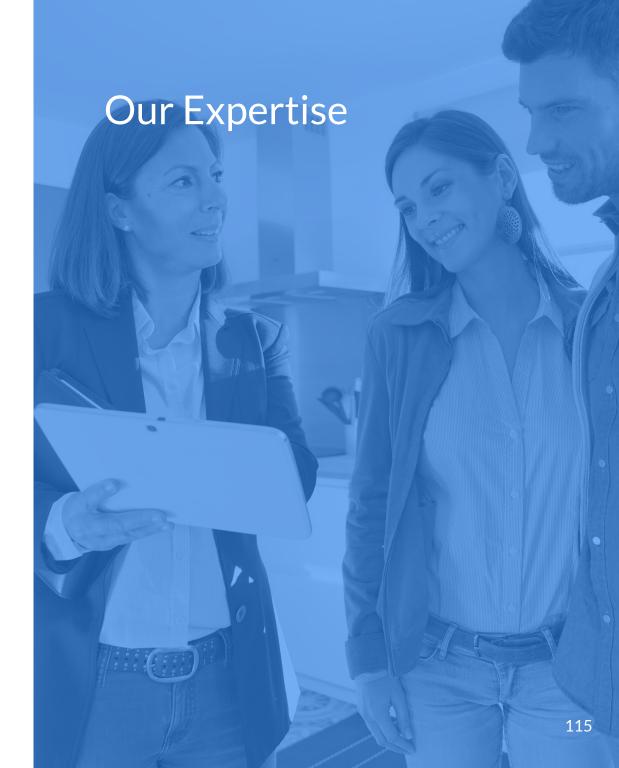




With AWS you now have access to limitless computational power which can be utilized for either storage or for speeding up business processes. No matter what type of business, you too can join the leaders of cloud computing and enhance your business process with the latest technologies. Our team of AWS certified professionals ensure that your business performs to its maximum potential by using up to date AWS technologies such as Cloud Application Development, DevOps, Artificial Intelligence and many more.

Our Team of AWS certified professionals ensure that your business performs to its maximum capabilities. Our expertise includes various AWS platforms such as cloud application development, machine learning, AI, DevOps and much more.







Leveraging our in-depth industry knowledge and cutting-edge technology, our aws certified professionals have worked on various aws technologies some of which are listed below.

#### **Amazon Web Services**

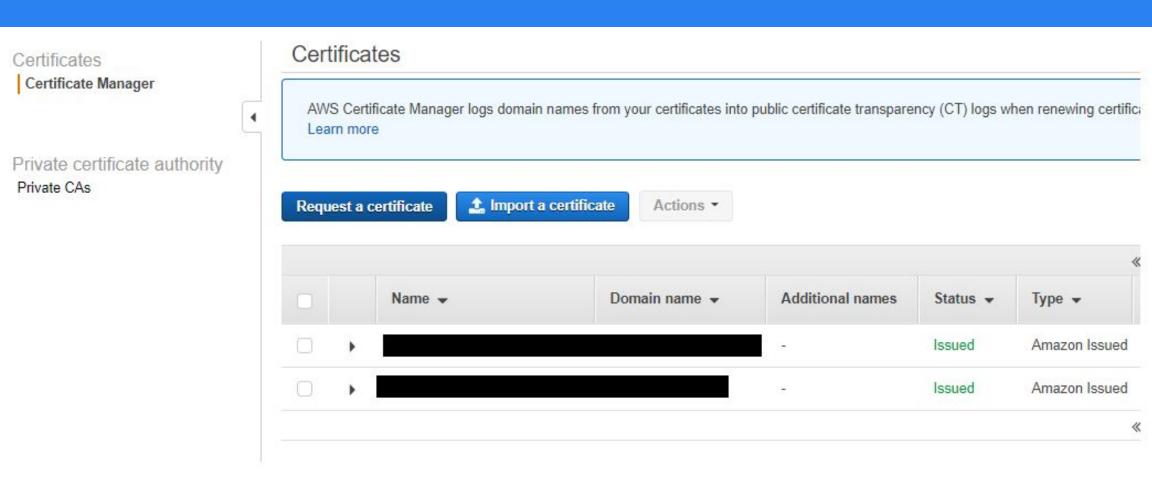
- AWS Cloud Application Development
- AWS DevOps
- AWS machine learning and artificial intelligence

#### **AWS Technologies**

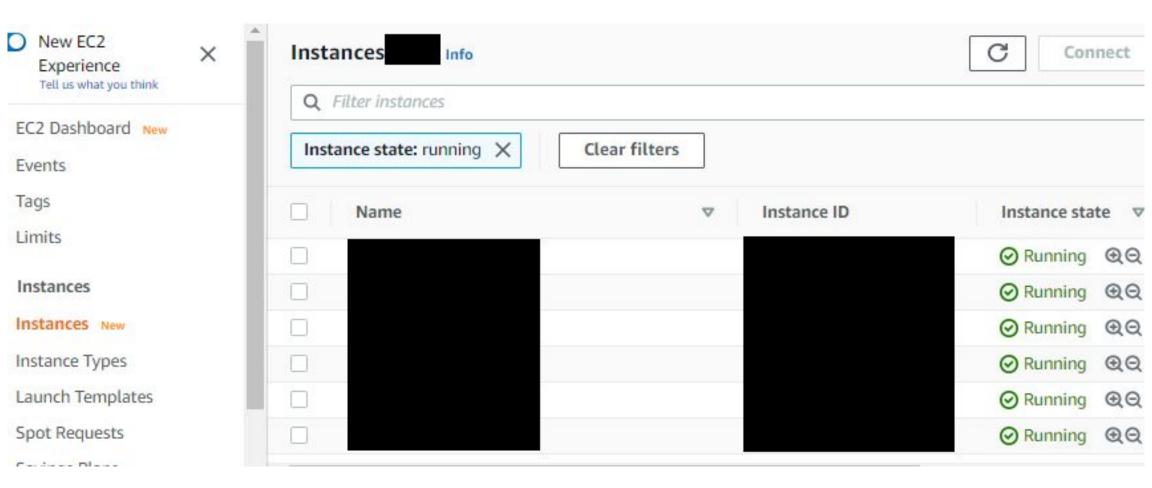
- Lambda
- RDS with Aurora
- AWS Beanstalk
- EC2
- API Gateway
- S3
- CloudFront
- Cloud Trail

- Cloud Watch
- Kinesis Firehose
- Route53
- CloudFormation
- IoT Core
- React
- React Native

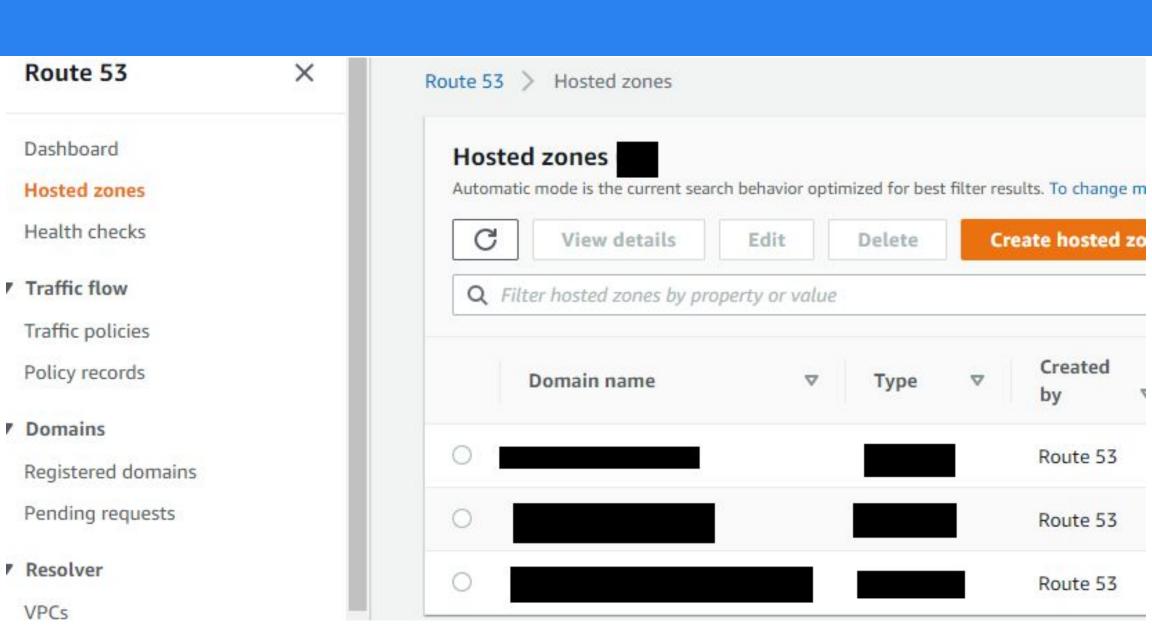
# **AWS Certificate Manager**



## AWS EC2



## AWS Route 53







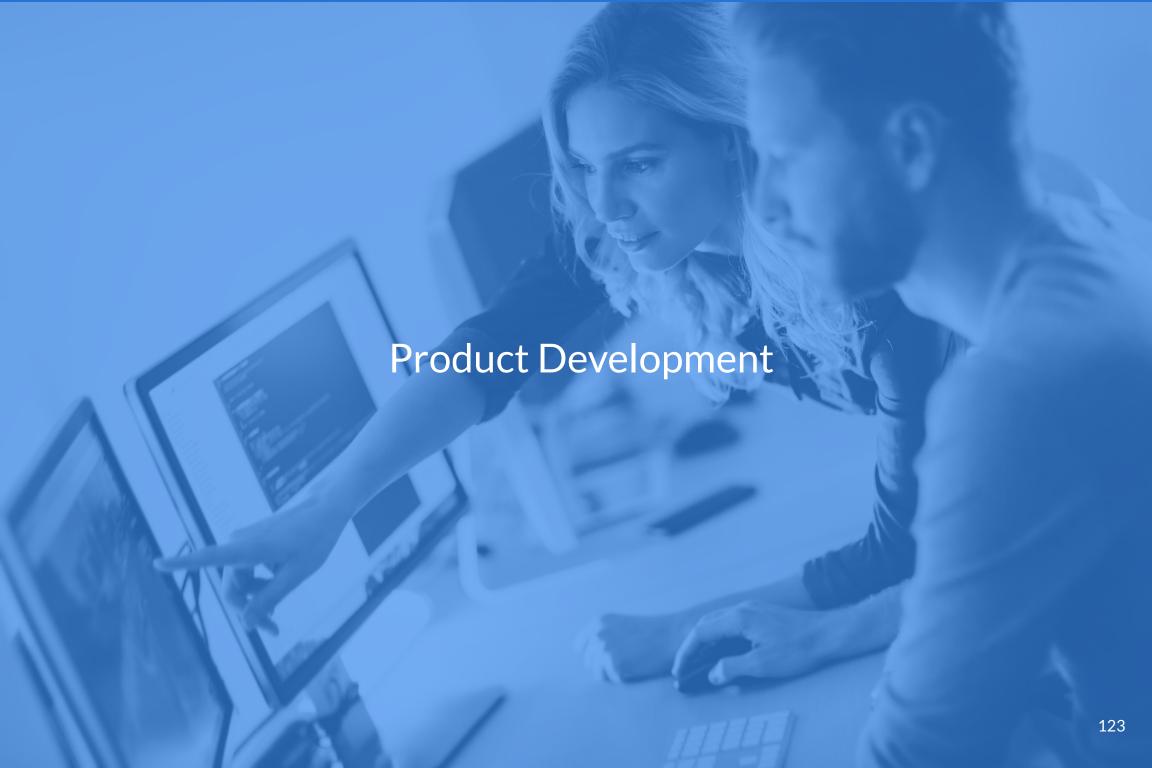
In the past, our team has delivered a Web and Mobile App that provides students the ability to book tutoring sessions, take online classes, and make payments all through a single platform. The application uses Zoom to handle the in-app video conferencing.



We have also delivered a POC on text and audio chat using WebRTC. We have worked on various platforms such as React.js and React native with Firebase and cloud SQL to provide video conferencing via Zoom and WEBRTC and have experience with AngularJS on AWS beanstalk utilizing AWS medialive services to manage video streaming/conferencing at a scale of 100,000+ connections.

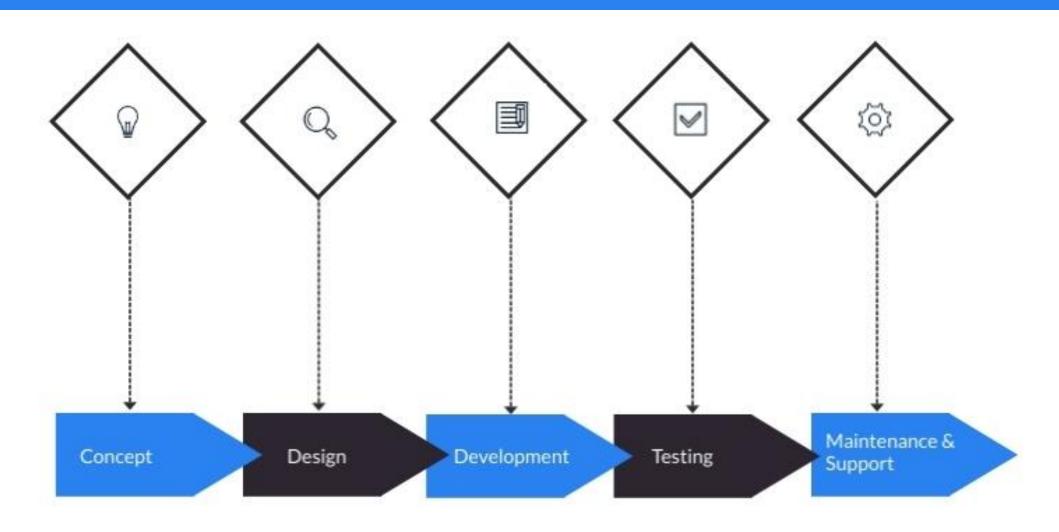






# We are your startup team

We provide custom-built, high-caliber, product-focused engineering teams for all kinds of startups









# Mobile App Development

Get the most out of Mobile technology with custom mobile apps for Android, iOS, and other operating platforms. Our innovative custom mobile apps are powered through an agile methodology that enables them to work seamlessly on all major platforms.

- Android App Development
- iOS App Development
- Cross Platform App Development
- Sugar SDK Mobile App Development



Leveraging our in-depth industry knowledge and cutting-edge technology, we create visually appealing and feature rich websites based on solid implementation methodologies. Our Website Development Team has created a range of amazing and creative websites over the years.

#### Website Development Services

- Website Design
- Website Development
- Website Implementation
- Website Support & Maintenance

#### Web Development Technologies

- Angular
- NodeJS
- PHP
- EmberJS
- JavaScript
- RoR
- .NET
- HTML5/CSS

- BackboneJS
- VueJS
- CakePHP
- Django
- ReactJS
- WooCommerce
- Magento



#### About Pueblo Meet People. Build Relationships. Expand Horizons.



difficult. Often times, you have a meeting out of town and want to make the most of your time by visiting other potential investors in the area.

You are scrambling to find other investors and know who may be interested.

Sign up to the site and enter in some details of the fundful to create your page.

then enter where you are going and when your be there.

An ernel will be sent to the relevant profe investors who will respond if they would be

This service is free for the successive quarterly. This service is free for gets to scale and then offere will subscription thereafter. Sign up will take about 10.15 minutes.



For Professional Investors

The problem is that your inbox is stuffed with recetting requests that are not nelevant to you and sometimes the managers that are relevant might not have known that you are interested in meeting.

Pueblo lets you know who is in town and when. You only see managers that are relevant to you in a curated, thoughtful way.

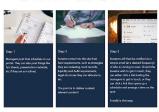
Toyolog?
Are you traveling to see a few key managers and want to know if there are other relevant managers

Easy, just type in the area you are going to be in and see if there are other managers in the area.



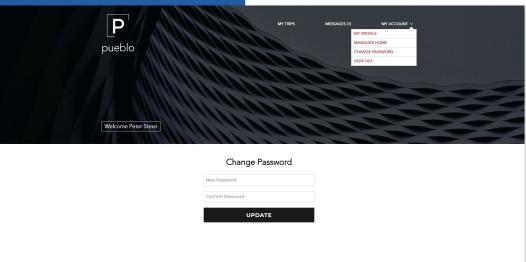
Pueblo is private. We do not monitor who is meeting who, where people are traveling, etc. We only monitor clicks make used our releasements of the people in reprint as it should. Have used our releasements.

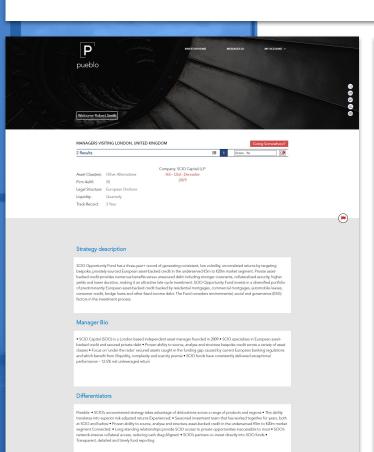
#### How Does it Work? We want to make it easy.

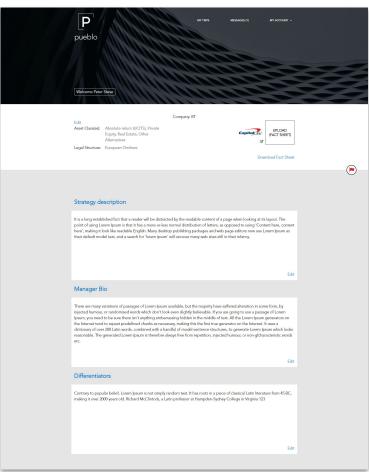


Publio is cely available to professional allocators and fund managers across the asset management industry and not individual investors. Anyone who accesses the site must be vetted by the administrator before access is granted.













Select User Type *	First Name *	INVESTOR TERMS AND CONDITIONS
Last Name *	Company (full legal name) *	1 INTERPRETATION
Job Title *	Email*	1.1 The definitions and rules of interpretation in this clause apply to this agreement.
Address line 1*		1.1.1 Asset Manager: an asset manager who uses the Website.
Address line 2		1.1.2 Authorised User: those employees, agents and independent contractors of the Investor who are authorised
City*	State *	to use the Website.  1.1.3 Confidential Information: information that is proprietary or confidential and is either clearly labelled as such or
Post Code *	United States of America ▼	identified as Confidential Information in clause 7.  1.1.4 High Net Worth Company: any body corporate,
Phone number (If applicable)	Tax ID (If applicable)	1.1.4 High Net Worth Company: any body corporate, unincorporated association, partnership or trustee falling within article 49(2) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005.
Reference's email Managers get free credits for referrals	☐ I accept terms and conditions*	2000 (Financial Promotion) Urder 2005. 1.1.5 Investment Professional: an investment professional as defined in article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005.
REGISTER		Download Print
ATIO		CONTACT US
	r, 8-9 Marino Mart FAO	Full Name *
ed ildo	LOGIN SIGN UP	Full Name *

Pueblo

MY TRIPS

MESSAGES (1)

MY ACCOUNT >

add trip

Where are you going?

Duration:

Reasons for trip:

Reasons for trip:

Accept meetings within:

Where are you going?

Duration:

Reasons for trip

Welcome Peter Steve



Magento with its creative web design, responsive theme, and modern architecture, is the industry standard for eCommerce websites. It ticks all the right boxes when it comes to the requirements of an online store.

With Magento Web Development, Rolustech has designed spellbinding eCommerce websites that have helped businesses achieve their goals. Our expertise in the Magento platform and development strategies ensure minimal development time and guarantee industry leading solutions.

#### Magento Website Development Services

- Custom Templates
- Speed Optimization
- Custom Functionality Integration





Whether you're looking to build a Magento eCommerce store from the ground up or want to customize your current Magento website. We understand how important platform customization is to ensure it blends in perfectly with your business rules, processes, and workflows; and our Magento Customization services leverage the tools and technical expertise at our disposal to design bespoke Magento eCommerce stores for you.

#### Magento Customization Services

- Magento Theme Customization
- Magento Extension Development
- Magento Module Development

Setting up a Magento eCommerce store that is optimized for speed, performance, and design is only half of the job.

The other half is to run and manage it in a manner that improves customer relationships and exudes customer loyalty.

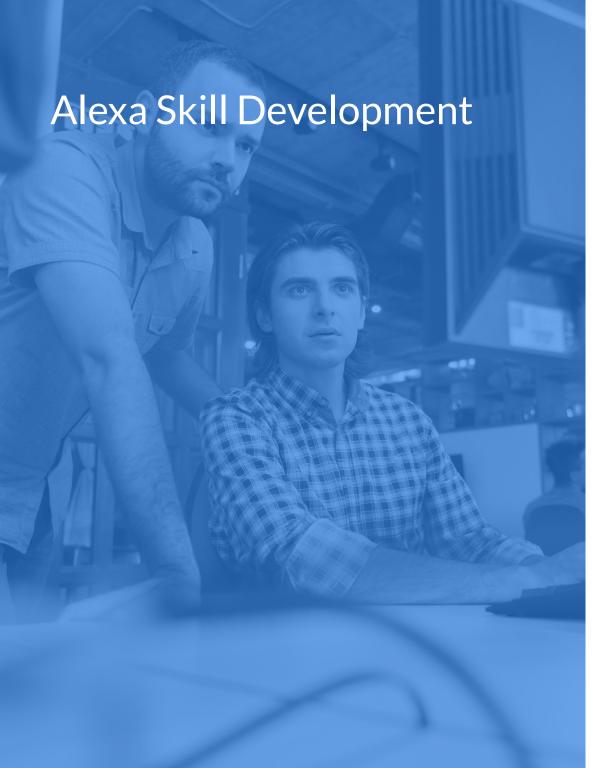
Integrating Magento with a CRM gives you a complete 360 degree view of your customers and helps you personalize their experience with your eCommerce store, re-target sections of your customers, and leverage analytics to identify trends and pain points.

#### Magento + CRM

- Magento Integration with SugarCRM
- Magento Integration with Salesforce







Alexa by Amazon is packed with skills that can be used beyond homes in office environments to enable increased productivity and efficiency and our Al experts can help you craft the perfect ones with our:

#### **Custom Alexa Skill Development Services**

- Custom Skills
- Smart Home Skills
- Video Skills
- Music Skills

#### Alexa Integration with CRM

- Customer Management via Voice
- CRM Reports
- Improved CRM User Experience

# Machine Learning Services

Rolustech is a recognized Machine Learning Service Provider and has helped a number of different industry verticals with Artificial Intelligence using specific Machine Learning Models that maximize their business potential.

- Supervised Learning
- Unsupervised Learning
- Reinforcement Learning



## **Testimonials**

"Rolustech was a pleasure to work with in customizing our SugarCRM platform. They are able to implement all the features and functions we requested - and there were hundreds - on time and within budget. If you are looking for SugarCRM experts, I would recommend them without hesitation."



#### Carrie Phelps

"I have been working with rolustech for several months on a complicated and challenging installation of SUgarCRM. Their technical capabilities, combined with a great attention to detail, has resulted in a comprehensive solution, tailored to our exact needs. I recommend them highly and look forward to working with them on future projects."

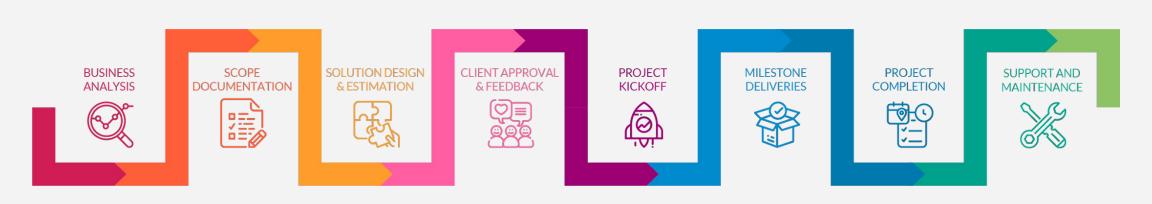


#### Alan Geer

"Rolustech is a great provider. They are extremely knowledgeable when it comes to PHP and SugarCRM. They also remained very much on schedule throughout the whole project. I would highly recommend them and wouldn't hesitate to use them again."



## **OUR DEVELOPMENT PROCESS**





#### **Business Analysis**

Involves interactive sessions to understand the current processes & the main pain points to be addressed. Our 11 years of experience helps us find the solution for your present & future.



#### **Scope Documentation**

Outlines the business objectives and deliverables based on the requirements. Measurable success metrics and wireframe designs are shared with the client.



#### **Solution Design & Estimation**

Our certified experts design a technically sound solution based on the requirements. Data sources & third-party platforms are integrated with the new system. Project is estimated & broken down into phases so the client is regularly updated.



#### **Client Approval & Feedback**

All cost & time estimates, project procedures, & other details are shared in a detailed SOW document for approval. The subsequent client feedback is incorporated & the proposed solution is tweaked accordingly.



#### **Project Kickoff**

Client is introduced to designated Project Manager in a kick-off meeting. A Project Management Tool is assigned where client can create tickets and view updates.



#### **Milestone Deliveries**

Weekly or bi-weekly scrum meetings are conducted to bring the client up to speed on the latest developments. Along with further feedback incorporation, Quality Assurance checks, and Implementation.



#### **Project Completion**

Solution is handed over to the client, along with

- Meticulous Quality Assurance
- Implementation of Changes
- Functional Training
- UAT Period



#### **Support and Maintenance**

Continued support is provided to the client. Any Feature Issue, Bug, Feature Request, or any other issue is entertained in a timely manner.



# Contact Us



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United States of America
Pakistan



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www.rolustech.com